

## A LEGACY OF LEADERSHIP

Over the past decades, Shield has faced numerous challenges and obstacles. Yet, as a true leader, the company has consistently demonstrated resilience, foresight, and unwavering dedication to its stakeholders, including customers, employees, and shareholders. With a shared commitment to its long-standing vision, Shield has remained steadfast through adversity, skillfully navigating unique circumstances.

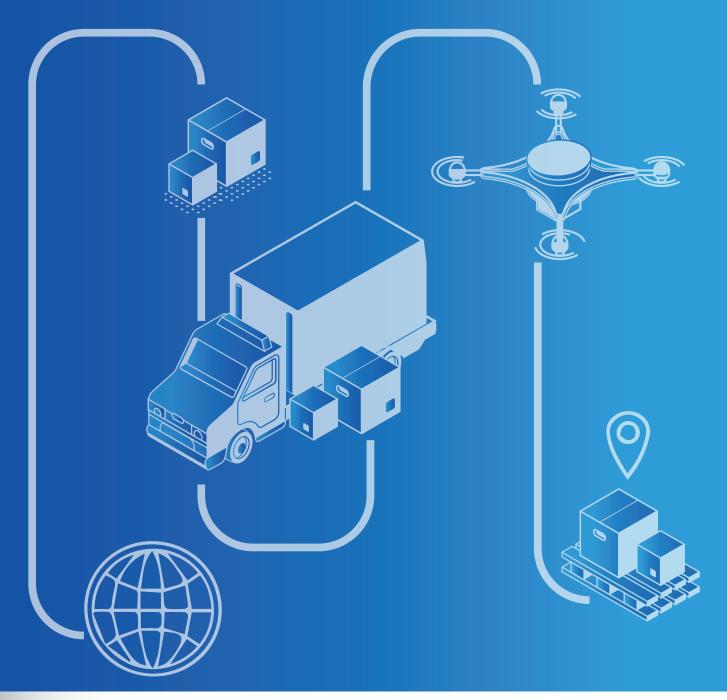




## OUR VISION

To become the best personal and household care company and amongst the most trusted names in product categories we decide to be in.





## OUR MISSION

To be the best consumer products company by focusing on quality, consumer needs and marketing excellence, while maintaining an ethical code of conduct, showing care and compassion towards employees, being fair to all stakeholders, and symbolizing responsible corporate citizenship.

## Shield

Shield Corporation Limited established its operation in the year 1975. We manufacture Oral Care & Baby Care products The range includes a variety of Toothbrushes, Toothpaste, Baby Feeders, Soothers, Teethers, Nipples, Training Cups, Cleaning Brush and Tioletries.

Team Shield is committed to providing best quality products to our consumers under the guidelines of ISO 9001 system requirements, moreover to the protection of the environment and for enforcement of strict code and regulations of ISO 9001 and ISO 14001 system.

# CONTENTS

Company Information	10
Chairman's Review Report	11
Directors' Report to the Shareholders	12
Key Financial Data	20
Statement of Value Added	21
Vertical Analysis	22
Horizontal Analysis	23
Operating and Financial Highlights	24
Pattern of Shareholding	26
Gender Pay Gap Statement	28
Statement of Compliance	29
Independent Auditor's Review Report	32
Independent Auditor's Report	33
Statement of Financial Position	38
Statement of Profit or Loss	39
Statement of Comprehensive Income	40
Statement of Cash Flows	41
Statement of Changes in Equity	42
Notes to the Financial Statement	43
Notice of Annual General Meeting	77
Proxy Form	80
Proxy Form in Urdu	82
Directors' Report to the Shareholders in Urdu	94
Chairman's Review Report in Urdu	95

Shield<sup>®</sup> ANNUAL REPORT 24 5

## FEEDING RANGE

Shield proudly stands as the first Pakistani brand to introduce a BPA-free range of feeding bottles and accessories. Our feeding range adheres to international safety standards, ensuring the well-being of babies. Shield's dedication to quality and safety has earned the trust of mothers across Pakistan.



## **DIAPER RANGE**

Our enhanced Shield Baby Diapers offer superior absorbency and protection, featuring aloe vera gel, vitamin E, and a breathable cotton sheet. With a built-in wetness indicator, they ensure your baby stays dry and comfortable while helping to protect against rashes. The improved frontal tape guarantees a secure fit for active little ones.



## **ORALCARE RANGE**

Shield oral care range covers the needs of the entire family. Our toothbrushes and toothpastes caters to both adults and kids.



بسروس زرا اور كِهدَلِهلاك

## **TOILETRIES RANGE**

Designed in accordance with international safety standards, Shield's Baby Toiletries Range gently cares for the sensitive skin of infants and toddlers. Our pediatrician-tested products are paraben-free, hypoallergenic, and free from artificial colors. As the first brand to introduce talc-free baby powder in Pakistan, we are committed to delivering quality care for your little ones, ensuring peace of mind for parents.



## **COMPANY INFORMATION**

#### **Board of Directors**

Mr. Ebrahim Qassim Mr. Mohammad Haroon Qassim Mr. Vali Muhammad A. Habib Mr. Muhammad Rafique Umer Afinwala Mr. Abdul Ghaffar Umer Kapadia Mrs. Saadia Naveed Mr. Mohammad Salman Qassim

#### Audit Committee

Mr. Muhammad Rafique Umer Afinwala	
Mr. Vali Muhammad A. Habib	
Mr. Abdul Ghaffar Umer Kapadia	

#### Human Resource & Remuneration Committee

Mr. Abdul Ghaffar Umer Kapadia	
Mr. Mohammad Haroon Qassim	
Mr. Vali Muhammad A. Habib	

#### **Risk Management Committee**

Mr. Mohammad Haroon Qassim	
Mr. Vali Muhammad A. Habib	
Mr. Muhammad Rafique Umer Afinwala	

#### **Chief Financial Officer**

Mr. Yasir Yousuf Chhabra

Company Secretary Mr. Hafiz Muhammad Hasan

Head of Internal Audit Mr. Tariq Shahzad

Legal Advisors Mr. Shafqat Zaman

External Auditors BDO Ebrahim & Co. Chartered Accountants

Internal Auditors Yous uf Adil Chartered Accountants

#### Bankers

Meezan Bank Limited Bank Al-Habib Limited - Islamic Banking Habib Metropolitan Bank Limited - Islamic Banking Habib Metropolitan Bank Limited Bank Alfalah Limited - Islamic Banking

Chairman Chief Executive Director Director Director Director Director

Chairman Member Member

Chairman

Member Member

#### **Registrar & Share Registration Office**

CDC Share Registrar Services Limited CDC House, 99-B, S.M.C.H.S, Main Shahrah-e-Faisal, Karachi

#### **Registered Office**

Office 1007, Business Avenue, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi

#### Factory

Plot No. 368/4 & 5 Landhi Industrial Area Baldia Road Karachi

#### Email & URL

mail@shield.com.pk www.shield.com.pk

Chairman Member Member



## **CHAIRMAN'S REVIEW REPORT**

I am pleased to present this review as required under section 192 of the Companies Act, 2017.

Overall, the Board is working well given its organizational model and board structure, with Board members having the appropriate range of skills, knowledge and experience, as well as the degree of diversity, necessary to enable it to effectively govern the business.

As required under the Code of Corporate Governance, an annual evaluation of the Board of Directors of your company has been carried out to ensure that the Board's overall performance and effectiveness is measured and benchmarked against expectations in the context of objectives set for the Company.

For the financial year ended June 30, 2024, overall performance and effectiveness of the Board, its members and its committees has been satisfactory however, due to various economic factors being, extremely high policy rates, inflation, etc. caused significant losses to the Company. The assessment is based on an evaluation of integral components, including vision, mission and values; engagement in strategic planning; formulation of policies; monitoring the organization's business activities; monitor financial resource management; effective fiscal oversight; equitable treatment of all employees and efficiency in carrying out the Board's business and its committees. Improvement is an ongoing process leading to action plans.

The Board of Directors of your Company received agendas and supporting written material including follow up materials in sufficient time prior to the board and its committee meetings. The board meets frequently enough to adequately discharge its responsibilities. The non-executive and independent directors are equally involved in important decisions. All of the directors are compliant with Director's Training Program (DTP) as required by Securities and Exchange Commission of Pakistan (SECP).

I would like to thank my fellow directors who had carried their responsibilities diligently and look forward to their contribution in future.

Glai

Ebrahim Qassim Chairman

Dated: September 26, 2024

## DIRECTORS' REPORT TO THE SHAREHOLDERS

On behalf of the Board of Directors, we present the annual report and the audited financial statements for the financial year ended June 30, 2024.

#### **Financial Summary**

Operating Results	<b>202</b> 4	<b>202</b> 3	Increase /
Operating Results	(Rupees)	(Rupees)	(Decrease)
Net Sales	3,867,121,389	4,357,631,431	(11.26%)
Gross Profit	870,755,541	1,132,351,050	(23.10%)
Gross Profit %	22.52%	25.99%	(347 bps)
Selling and Distribution Expenses	894,260,915	625,266,969	43.02%
Administrative and General Expenses	64,451,892	62,739,824	2.73%
Finance Costs	300,970,556	203,126,267	48.17%
(Loss) / Profit Before Tax	(367,881,593)	227,055,598	(262.02%)
(Loss) / Profit After Tax	(362,679,387)	144,964,155	(350.19%)
(Loss) / Earnings per Share	(92.99)	37.17	(350.19%)

#### **Financial Overview**

#### Economic Outlook

This year was one of the most challenging year for the businesses, with mounting inflation, decrease in purchasing power, extremely high policy rates, import related challenges, increased fuel costs etc. Economy is still under pressure and counts on IMF support. Political stability is still paramount for economic stability.

#### Financial Highlights

- 1. Due to business challenges net sales of the Company decreased by 11.26% as compared to last year. Drop is mainly due to the volume drop in the current year with major impact coming in last quarter. Mounting inflation has led to change in consumption patterns and buying power of consumers which also contributed in sales drop. Gross profit dropped mainly due to higher utility, and man power cost and reduced volumes which resulted in drop in Gross margins. Gross margins also dropped as the Company took price adjustments to remain competitive in the market.
- 2. Selling and distribution expenses increased 43.02%, mainly due to ATL marketing campaign undertaken during the period, increase in freight cost and employee remuneration expense of the Company.
- 3. Finance cost increased by 48.17% due to very high policy rates during the year. Also, last year Company capitalized borrowing cost resulting in increased finance cost for the current year.
- 4. Due to the above mentioned reasons, the Company incurred loss after tax of Rs. 362.68 million. The Company recorded loss per share of Rs. 92.99 as compared to profit after tax of Rs. 37.17 per share of last year.
- 5. Considering the loss during the year, no dividend is proposed for the year ended June 30, 2024.

#### **Our Business Diversity & Highlights**

Shield Corporation Limited, has been in the market for last 49 years with its vast Baby care and Oral care product range.

Shield continues to sustain its leadership position in the baby care category. We have an entire range of BPA-free products, including Feeders, Nipples, Soothers, Teethers, Training Cups, and Cleaning Brushes. In our quest to better serve our diverse customer base, we revamped the packaging of our feeding range. This initiative provides a clearer distinction between our premium, mid-tier, and economical products, ensuring that each segment effectively appeals to its respective audience.

This fiscal year, we proudly introduced a Premium Variant of Diapers, designed to meet the highest standards of quality and comfort, these diapers feature aloe vera gel, vitamin E, a wetness indicator, a breathable cotton back sheet, and ultra-soft absorption capabilities, all wrapped in a delightful fragrance. This launch not only expands our product portfolio but also caters to discerning parents seeking premium solutions for their little ones.

In our commitment to promoting oral health, we also enhanced our oral care range with the launch of Shield Sensitive Toothpaste. Tailored specifically for individuals with sensitivity issues, this new addition complements our existing flavors of herbal and peppermint toothpaste, providing a comprehensive choice for every family member. As we reflect on our journey thus far, we remain steadfast in our commitment to delivering excellence in Baby Care and Oral Care, driven by innovation, quality, and a deep-seated dedication to our customers and shareholders. We extend our heartfelt gratitude to our shareholders for their unwavering support.

#### **Connecting Through Communication**

At Shield Corporation, our mission is to elevate the experience of parenting through empathy and understanding. The Mamta ki Zaban campaign epitomizes this commitment by focusing on the often unspoken needs of mothers and providing thoughtful solutions through our innovative products. Launched with a robust media strategy, the campaign effectively utilized roadblocks across major TV channels and digital platforms.

In addition to our digital initiatives, Shield Corporation actively engaged with families at notable events such as the Soul Festival in Karachi, Lahore, and Islamabad, Karachi EAT, Masala Family Festival, Mashion Bazaar and many other events. We established dedicated safe spaces for mothers, allowing over 10,000 mothers to comfortably feed and change their babies in a supportive environment.

#### **Social Engagements**

The management at Shield firmly believes in doing business with a purpose. Shield always seeks opportunities to add value to the lives of the people. The Company has been continuously supporting Family Education Services Foundation with the aim to educate special children.

In a concerted effort to promote oral health awareness, Shield proudly served as the sponsor of World Oral Health Day 2024 across Pakistan, where we conducted free check-ups in major dental hospitals and clinics, underscoring our commitment to the well-being of our communities.

#### Sustainability Related Risks

Sustainability-related risks encompass environmental, social, and governance (ESG) considerations. The Company endeavors to operate and induct new efficient technology, installation of alternate renewables, and adopting good governance practices. Through effective monitoring, we are committed to ESG targets that align with the Company's strategic objective of enhancing resilience and driving positive social impact.

#### **Diversity, Equity and Inclusion**

We take pride in being an equal opportunity employer, endeavor to empower individuals and embrace the diversity. At Shield culture is in place where differences in age, gender, ethnicity, religion, education, are embraced.

#### **Contribution to the National Exchequer**

Your Company made a total contribution of Rs. 1,031 million to the National Exchequer on account of different government levies, including custom duty, regulatory duty, sales tax and income tax during the year 2023-24.

#### **Corporate Governance**

The Company has fully complied with the requirements of the Code of Corporate Governance as contained in the Listing Regulations of the Pakistan Stock Exchange Limited. A statement to this effect is annexed with this report.

#### **Composition of the Board**

The board consists of 6 male and 1 female directors with following composition:

Independent directors	2
Other non-executive directors	3
Executive directors	2
Total number of directors	7

#### **Election of Directors**

During the year, an Extra-Ordinary General Meeting of the Company was held on July 20, 2023 for election of directors. In the meeting, the shareholders of the Company had elected seven directors, to serve for a three years term commencing from July 20, 2023 with the following composition:

Director	Category
Mr. Ebrahim Qassim	Non-Executive Director / Chairman
Mr. Mohammad Haroon Qassim	Executive Director / Chief Executive
Mr. Vali Muhammad A. Habib	Non-Executive Director
Mr. Muhammad Rafique Umer Afinwala	Non-Executive / Independent Director
Mr. Abdul Ghaffar Umer Kapadia	Non-Executive / Independent Director
Mrs. Saadia Naveed	Non-Executive Director
Mr. Mohammad Salman Qassim	Executive Director

#### **Board Meetings**

During the year six (6) meetings of the Board of Directors were held. Attendance of each director is as follows:

Name of Director	Designation	Attendance
Mr. Ebrahim Qassim	Non-Executive Director / Chairman	6/6
Mr. Mohammad Haroon Qassim	Executive Director / Chief Executive	6/6
Mr. Vali Muhammad A. Habib	Non-Executive Director	6/6
Mr. Muhammad Rafique Umer Afinwala	Non-Executive / Independent Director	6/6
Mr. Abdul Ghaffar Umer Kapadia	Non-Executive / Independent Director	5/6
Mrs. Saadia Naveed	Non-Executive Director	6/6
Mr. Imran Chishti (up to July 20, 2023)	Non-Executive / Independent Director	Not Applicable
Mr. Mohammad Salman Qassim	Executive Director	6/6

The Board granted leave of absence to those Directors who could not attend the Board Meetings. No casual vacancy occurred during the year.

#### **Remuneration Policy of Directors**

The remuneration of the Board members is approved by the Board itself. However, in accordance with the Code of Corporate Governance, it is ensured that no Director takes part in deciding his own remuneration. The Company does not pay remuneration to non-executive directors including the independent directors except fee for attending the meetings. For information on remuneration of Directors and CEO in 2023-24, please refer notes to the Financial Statements.

#### Pattern of Shareholding

A statement showing pattern of shareholdings of the Company and additional information as at June 30, 2024 is included in the report.

The Board has determined threshold for disclosure of interest by executives holding of Company's shares which include CEO, CFO, Head of Internal Audit, Company Secretary and employees who are drawing annual basic salary of PKR 2.0 million or more.

#### **Audit Committee**

The Audit Committee comprises of three non-executive directors, of whom two are independent directors. An independent director is the chairman of the Audit Committee. The Audit Committee meets at least four times a year. The Company Secretary acts as secretary to the Audit Committee. The brief terms of reference of the Audit Committee are as follows:

- Determination of appropriate measures to safeguard the Company's assets;
- Review of annual and interim financial statements of the Company, prior to their approval by the Board of Directors.

Review of preliminary announcements of results prior to external communication and publication;

- Facilitating the external audit and discussion with external auditors of major observations arising from interim and final audits and any matter that the auditors may wish to highlight (in the absence of management, where necessary);
- Review of management letter issued by external auditors and management's response thereto;
- Ensuring coordination between the internal and external auditors of the Company;
- Review of the scope and extent of internal audit, audit plan, reporting framework and procedures and ensuring that the internal audit function has adequate resources and is appropriately placed within the Company;
- Consideration of major findings of internal investigations of activities characterized by fraud, corruption and abuse of power and management's response thereto;
- Ascertaining that the internal control systems including financial and operational controls, accounting systems for timely and appropriate recording of purchases and sales, receipts and payments, assets and liabilities and the reporting structure are adequate and effective;
- Review of the Company's statement on internal control systems prior to endorsement by the board of directors and internal audit reports;
- Instituting special projects, value for money studies or other investigations on any matter specified by the board of directors, in consultation with the chief executive officer and to consider remittance of any matter to the external auditors or to any other external body;
- Determination of compliance with relevant statutory requirements;
- Monitoring compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019 and identification of significant violations thereof;
- Review of arrangement for staff and management to report to audit committee in confidence, concerns, if any, about actual or potential improprieties in financial and other matters and recommend instituting remedial and mitigating measures;
- Recommend to the board of directors the appointment of external auditors, their removal, audit fees, the provision of any service
  permissible to be rendered to the Company by the external auditors in addition to audit of its financial statements. The board
  of directors shall give due consideration to the recommendations of the audit committee and where it acts otherwise it shall
  record the reasons thereof.
- Consideration of any other issue or matter as may be assigned by the board of directors.

#### **Audit Committee Meetings**

During the year four (4) meetings of the Audit Committee were held. Attendance of each member is as follows:

Name of Director	Position on the Committee	Attendance
Mr. Muhammad Rafique Umer Afinwala	Chairman	4/4
Mr. Vali Muhammad A. Habib	Member	4/4
Mr. Abdul Ghaffar Umer Kapadia	Member	4/4

#### Human Resource & Remuneration Committee

The board has formed a Human Resource and Remuneration Committee. It comprises of three members one of whom is chief executive, one is non-executive director and one is independent director who is also chairman of the Committee. Human Resource & Remuneration Committee meets at least once a year. The terms of reference of the Human Resource & Remuneration Committee are as follows:

- Recommending to the board for consideration and approval of a policy framework that determines remuneration of directors (both executive and non-executive) and members of senior management which include, Chief Financial Officer, Company Secretary and Head of Internal Audit;
- Undertaking annually a formal process of evaluation of performance of the board as a whole and its committees;
- Recommending human resource management policies to the board;
- Recommending to the board the selection, evaluation, development, compensation (including retirement benefits) of Chief Financial Officer, Company Secretary and Head of Internal Audit;
- Where human resource and remuneration consultants are appointed, their credentials shall be known by the committee and a
  statement shall be made by them as to whether they have any other connection with the company.

#### Human Resource & Remuneration Committee Meetings

During the year, one (1) meeting of the Human Resource & Remuneration Committee was held to discuss and approve the matters falling under the terms of reference of the Committee. Attendance of each member is as follows:

Name of Director	Position on the Committee	Attendance
Mr. Abdul Ghaffar Umer Kapadia	Chairman	1/1
Mr. Mohammad Haroon Qassim	Member	1/1
Mr. Vali Muhammad A. Habib	Member	1/1

#### **Risk Management Committee**

The Board of Directors of the Company has established a Risk Management Committee comprising of three members as recommended by Listed Companies (Code of Corporate Governance) Regulations, 2019. The Committee includes one Executive Director, one Non-Executive Director and one Independent Director. The terms of reference of the Risk Management Committee are as follows:

- Monitoring and review of all material controls (financial, operational, compliance);
- Ensuring that risk mitigation measures are robust and integrity of financial information is ensured; and
- Appropriate extent of disclosure of company's risk framework and internal control system in Directors' report.

#### **Risk Management Committee Meetings**

During the year, one (1) meeting of the Risk Management Committee was held to discuss and approve the matters falling under the terms of reference of the Committee. Attendance of each member is as follows:

Name of Director	Position on the Committee	Attendance
Mr. Mohammad Haroon Qassim	Chairman	1/1
Mr. Muhammad Rafique Umer Afinwala	Member	1/1
Mr. Vali Muhammad A. Habib	Member	1/1

#### **Risk Management**

The Company's activities expose it to a variety of risks. The Company's overall risk management program focuses on minimizing potential adverse effects on the Company's performance. The overall risk management of the Company is carried out by the Company's Senior Management Team and the results are shared with the Risk Management Committee and the Board of Directors. This entails identifying, evaluating and addressing strategic, financial, commercial, operational and compliance-related risks of the Company as are mentioned below:

#### 1. Strategic Risks

Risk	Mitigating Strategy
The Company may lose its market share of Baby Care products due to change in customer preferences. The Company is investing in new technology to produce products compliments customer preferences. Also, the Company is intro- economy products to be affordable to people.	
IT security risk.	IT controls and firewalls are in place to prevent unauthorized access to confidential / proprietary information. Regular system updates, IT audits and trainings are conducted to monitor and minimize the risk of breaches, errors or other irregularities.

#### 2. Financial Risks

Risk	Mitigating Strategy
Fluctuations in foreign currency rates.	The Company is trying to increase its exports to mitigate currency fluctuation risk.
Customers will default in payments to the company.	Most of our sales are either against cash or advance. For credit sales, credit limits have been assigned to customers.
Insufficient cash available to pay liabilities resulting in a liquidity problem.	The Company has a proactive cash management system. Committed credit lines from banks are also available to bridge a liquidity gap, if any.

#### 3. Commercial Risks

Risk	Mitigating Strategy
Increasing production and distribution costs result in decrease in profits of the Company.	Increase in levies, duties, regulatory duties and other costs are beyond the control of the Company. The Company, however, is committed to improve operational efficiencies and implement effective cost controls to mitigate this risk to the maximum possible extent. The Company considers increase in price as a last option.
Raw material cost component is a major part of the overall cost of production of the Company. Suppliers may increase the cost of products supplied in view of international economic conditions.	The Company examines raw material prices offered by various suppliers on a regular basis to compare and control its purchasing cost. Moreover, it has strategic relationships with key international raw material suppliers which benefit the company in price negotiation and prompt material delivery.

#### 4. Operational risk

Risk	Mitigating Strategy
Increase in employee turnover at critical positions.	The Company has a culture of employee training and development, promoting and rotating employees within the departments. Formal work procedures and work instructions are also in place, which provide guidance on any process undertaken by a new employee.
Risk of major accidents impacting employees, records and property.	Implementation of standardized operating procedures, employee trainings and operational discipline.
The Company may not be able to operate at an optimal capacity due to the unavailability of electricity.	The Company has standby generators to be used in case of electricity failure.

#### 5. Compliance risk

Risk		Mitigating Strategy
Modifications in the legal framework regulatory bodies.	by	Rigorous checks on latest updates in regulatory framework are carried out to prevent any breach of law. Trainings are conducted to keep employees abreast of all latest developments in laws and regulations.

#### Subsequent Events

There were no material changes and commitments affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statement relates and the date of the report.

#### **External Auditors**

M/s. BDO Ebrahim & Co. Chartered Accountants, the auditors of the Company retire and being eligible, offer themselves for reappointment. The Board of Directors based on recommendation of the Audit Committee considered and approved re-appointment of M/s. BDO Ebrahim & Co. Chartered Accountants, as auditors of the Company for the year ending June 30, 2025 on such terms and conditions and remuneration as to be decided.

#### **Internal Auditors**

The Internal Audit Function is outsourced to M/s. Yousuf Adil Chartered Accountants and reports to Head of Internal Audit and the Boards' Audit Committee. It reviews the system of internal controls and conduct the internal audit process.

#### Impact of Company Business on Environment

The Company is committed to reducing its impact on the environment through its compliance & surveillance of EMS ISO 14001. Each department ensures that their daily activities cover following environmental aspects.

 Preventing pollution and reducing consumption of resources through waste management strategies that promote waste minimization re-use, recovery and recycling, as appropriate.

- Use of natural resources is monitored like electricity, natural gas, oil, diesel and water. We continue to invest in technologies that keep on replacing our existing machines with more energy efficient versions.
- Emergency readiness is practiced through monthly fire drills. Train all of our staff on our environmental program and empower them to contribute and participate.

Hence, our commitment to the environment extends to our customers, our staff, and the community in which we operate.

#### **Related Party Transactions**

In order to comply with the requirements of listing regulations, the company presented related party transactions before the audit committee and Board for their review and approval. These transactions were approved by the Audit Committee and Board of Directors in their respective meetings. The details of related party transactions have been provided in the notes annexed to the financial statement.

#### Statement on Corporate and Financial Reporting Framework

#### Statement of Directors' Responsibilities

- a. The Board regularly reviews the company's strategic direction. Annual plans and performance targets for business are set by the Chief Executive and are reviewed by the Board in the light of Company's overall objectives. The Board is committed to maintain the high standards of good corporate governance. The Company has been in compliance with the provisions set out by the Securities & Exchange Commission of Pakistan and amended listing rules of Pakistan Stock Exchange.
- b. There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- c. The financial statements, prepared by the management of the Company, fairly present its state of affairs, the results of its operations, comprehensive income, cash flows and changes in equity.
- d. Proper books of account of the Company are maintained.
- e. Appropriate accounting policies have consistently been applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- f. The financials are prepared in accordance with International Financial Reporting Standards, as applicable in Pakistan and any deviation has been adequately disclosed and explained.
- g. The Company maintains a sound internal control system, which gives reasonable assurance against any material misstatement or loss. The internal control system is regularly reviewed. This has been formalized by the Board's Audit Committee and is updated as and when needed.
- h. There are no significant doubts upon the company's ability to continue as a going concern.
- i. There is no default in payment of any debt during the year 2023-24.
- j. Outstanding duties, statutory charges and taxes, if any, have been duly disclosed in the financial statements.
- k. The value of investment of the Company's Provident Fund as on June 30, 2024 was Rs. 60.45 million.
- I. The key operating and financial data for the last six years in summarized form is annexed.
- m. All directors of the company are compliant with the requirement of the Code of Corporate Governance related to Directors Training Program.

#### **Future Outlook**

After having done some price adjustments, we are aiming to achieve volume efficiencies Also we are in quest for increase in our exports.

With the stability in the exchange rate, recent reduction in policy rate from 22% to 17.5% and the efficiencies in working capital requirements, the Company expects reduction in the finance cost expense.

Despite of the prevailing challenges and financial situation of the Company, management endeavors to achieve sustainability of the Company. Business community is looking for further cut in the policy rates and stability in the economy with new IMF program.

#### Acknowledgement

We would like to place on record appreciations and thanks to:

- Our colleagues on the board for their valuable guidance and support.
- Our valued customers and consumers who have shown trust in our products and continued to provide sustained support in ensuring the progress of the Company.
- Our employees for their tireless efforts, commitment and dedication.
- Our esteemed suppliers, bankers and all stakeholders who are helping and contributing towards the continued growth of our Company.

#### On behalf of Board of Directors

Illum

Mohammad Haroon Qassim Chief Executive

On

Muhammad Rafique Umer Afinwala Director

Karachi: September 26, 2024

### **KEY FINANCIAL DATA**

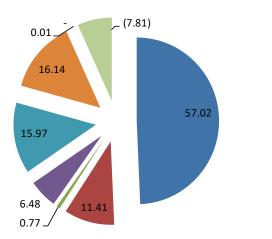
#### SIX YEARS AT A GLANCE

	2024	2023	2022	2021	2020	2019
Balance Sheet			R	lupees		
Paid up capital	39,000,000	39,000,000	39,000,000	39,000,000	39,000,000	39,000,000
Reserves, loan from sponsors & unappropriated profit	597,244,501	709,923,888	564,959,733	554,997,768	454,892,995	389,921,403
Shareholders equity	636,244,501	748,923,888	603,959,733	593,997,768	493,892,995	428,921,403
Non-current liabilities	467,296,352	593,364,363	608,782,950	309,630,067	348,881,674	143,837,534
Current liabilities	1,627,761,518	1,584,549,448	1,188,992,865	608,943,705	601,326,535	567,890,669
Total equity and liabilities	2,731,302,371	2,926,837,699	2,401,735,548	1,512,571,540	1,444,101,204	1,140,649,606
	2,101,002,011	2,020,001,000	2,101,100,010	1,012,011,010	.,,	1,1 10,0 10,000
Non-current assets	1,576,024,744	1,489,300,272	1,371,642,391	780,849,670	794,211,788	616,677,147
Current assets	1,155,277,627	1,437,537,427	1,030,093,157	731,721,870	649,889,416	523,972,459
Total assets	2,731,302,371	2,926,837,699	2,401,735,548	1,512,571,540	1,444,101,204	1,140,649,606
Profit and Loss Account						
Sales - net	3,867,121,389	4,357,631,431	2,662,054,711	2,148,550,393	1,708,620,654	1,778,794,872
Cost of sales	2,996,365,848	3,225,280,381	2,023,761,461	1,484,717,849	1,292,601,578	1,222,057,829
Gross profit	870,755,541	1,132,351,050	638,293,250	663,832,544	416,019,076	556,737,043
Selling and distribution expenses	894,260,915	625,266,969	477,900,591	318,350,706	277,342,742	338,493,789
Administrative and general expenses	64,451,892	62,739,824	53,887,645	51,226,977	67,786,821	65,532,759
Allowance for expected credit loss	2,702,264	3,793,329	1,530,594	(3,290,479)	(3,108,212)	1,544,424
Other operating expenses	8,886,383	46,349,537	27,348,361	31,431,667	588,264	26,001,455
Other operating income	32,634,876	36,760,056	34,102,889	14,427,008	8,123,313	2,048,824
Operating (loss) / profit	(66,911,037)	430,961,447	111,728,948	280,540,681	81,532,774	127,213,440
Share of loss on associate	-	779,582	894,260	827,074	504,341	-
Finance costs	300,970,556	203,126,267	85,037,887	52,491,216	100,882,938	41,594,682
(Loss) / profit before taxation	(367,881,593)	227,055,598	25,796,801	227,222,391	(19,854,505)	85,618,758
Taxation	(5,202,206)	82,091,443	8,034,836	72,117,618	(1,401,097)	61,289,034
(Loss) / profit for the year	(362,679,387)	144,964,155	17,761,965	155,104,773	(18,453,408)	24,329,724
			, . ,		( - / / •••/	,,

### STATEMENT OF VALUE ADDED

The statement below shows the amount of the revenue generated by the Company during the year and the way this revenue has been distributed:

	2024 Rupees	%	2023 Rupees	%
Revenue Generated				
Total revenue	4,643,685,470	100.00	5,203,483,063	100.00
Revenue Distributed				
Material and services	2,647,924,984	57.02	2,926,233,653	56.24
Selling and distribution expenses	529,957,392	11.41	341,000,664	6.55
Administrative and other costs	35,977,004	0.77	58,694,624	1.13
Finance costs	300,970,556	6.48	203,126,267	3.90
	(5.000.000)	(0.44)	00.004.440	4 50
Income tax	(5,202,206)	(0.11)	82,091,443	1.58
Worker's welfare fund	-	-	3,146,618	0.06
Workers profit participation fund	-	-	11,352,780	0.22
Sales tax	746,631,469	16.08	812,884,905	15.62
To Government	741,429,263	15.97	909,475,746	17.48
Salaries, wages and other benefits	749,625,658	16.14	617,339,954	11.86
To Employees	749,625,658	16.14	617,339,954	11.86
Donations	480,000	0.01	2,648,000	0.05
To Society	480,000	0.01	2,648,000	0.05
Cash dividend *	-	-	-	-
To Shareholders	-	-	-	-
Adjustment from unappropriated profit / retained in the business	(362,679,387)	(7.81)	144,964,155	2.79
	4,643,685,470	100.00	5,203,483,063	100.00



- Material and services
- Selling and distribution expenses
- Administrative and other costs
- Finance costs
- To Government
- To Employees
- To Society
- To Shareholders

### **VERTICAL ANALYSIS**

	2024	2023	2022	2021	2020	2019
Balance Sheet Analysis (%)						
Non-current assets	57.70	50.88	57.11	51.62	55.00	54.06
Current assets	42.30	49.12	42.89	48.38	45.00	45.94
Total assets	100.00	100.00	100.00	100.00	100.00	100.00
Share capital and reserves	23.29	25.59	25.15	39.27	34.20	37.60
Non-current liabilities	17.11	20.27	25.35	20.47	24.16	12.61
Current liabilities	59.60	54.14	49.51	40.26	41.64	49.79
Total equity and liabilities	100.00	100.00	100.00	100.00	100.00	100.00
Profit and Loss Account Analysis (%)						
Sales - net	100.00	100.00	100.00	100.00	100.00	100.00
Cost of sales	77.48	74.01	76.02	69.10	75.65	68.70
Gross profit	22.52	25.99	23.98	30.90	24.35	31.30
Selling and distribution expenses	23.12	14.35	17.95	14.82	16.23	19.03
Administrative and general expenses	1.67	1.44	2.02	2.38	3.97	3.68
Allowance for expected credit loss	0.07	0.09	0.06	(0.15)	(0.18)	0.09
Other operating expenses	0.23	1.06	1.03	1.46	0.03	1.46
Other operating income	0.84	0.84	1.28	0.67	0.48	0.12
Operating (loss) / profit	(1.73)	9.89	4.20	13.06	4.77	7.15
Share of loss on associate	-	0.02	0.03	0.04	0.03	-
Finance costs	7.78	4.66	3.19	2.44	5.90	2.34
(Loss) / profit before taxation	(9.51)	5.21	0.97	10.58	(1.16)	4.81
Taxation	(0.13)	1.88	0.30	3.36	(0.08)	3.45
(Loss) / profit for the year	(9.38)	3.33	0.67	7.22	(1.08)	1.37

### HORIZONTAL ANALYSIS

	2024	2023	2022	2021	2020	2019
Balance Sheet Analysis (%)						
Non-current assets	5.82	8.58	75.66	(1.68)	28.79	38.27
Current assets	(19.63)	39.55	40.78	12.59	24.03	29.42
Total assets	(6.68)	21.86	58.78	4.74	26.60	34.06
Share capital and reserves	(15.05)	24.00	1.68	20.27	15.15	6.91
Non-current liabilities	(21.25)	(2.53)	96.62	(11.25)	142.55	63.85
Current liabilities	2.73	33.27	95.25	1.27	5.89	56.94
Total equity and liabilities	(6.68)	21.86	58.78	4.74	26.60	34.06
Profit and Loss Account Analysis (%)						
Sales - net	(11.26)	63.69	23.90	25.75	(3.95)	5.95
Cost of sales	(7.10)	59.37	36.31	14.86	5.77	14.49
Gross profit	(23.10)	77.40	(3.85)	59.57	(25.28)	(8.95)
Selling and distribution expenses	43.02	30.84	50.12	14.79	(18.07)	(19.06)
Administrative and general expenses	2.73	16.43	5.19	(24.43)	3.44	7.87
Allowance for expected credit loss	(28.76)	147.83	146.52	5.86	(301.25)	442.72
Other operating expenses	(80.83)	69.48	(12.99)	5,243.12	(97.74)	50.27
Other operating income	(11.22)	7.79	136.38	77.60	296.49	7.06
Operating (loss) / profit	(115.53)	285.72	(60.17)	244.08	(35.91)	8.88
Share of loss on associate	(100.00)	(12.82)	8.12	63.99	100.00	-
Finance costs	48.17	138.87	62.00	(47.97)	142.54	122.26
(Loss) / profit before taxation	(262.02)	780.17	(88.65)	1,244.44	(123.19)	(12.75)
Taxation	(106.34)	921.69	(88.86)	5,247.23	(102.29)	102.80
(Loss) / profit for the year	(350.19)	716.15	(88.55)	940.52	(175.85)	(64.17)

### **OPERATING & FINANCIAL HIGHLIGHTS**

	2024	2023	2022	2021	2020	2019
Profitability Ratios						
Gross profit (%)	22.52	25.99	23.98	30.90	24.35	31.30
Net profit (%)	(9.38)	3.33	0.67	7.22	(1.08)	1.37
Profit before tax (%)	(9.51)	5.21	0.97	10.58	(1.16)	4.81
EBITDA margin to sales (%)	1.41	12.25	6.94	16.43	8.74	9.25
Return on capital employed (%)	(6.28)	35.18	10.01	34.01	10.23	24.32
Liquidity Ratios						
Current ratio	0.71	0.91	0.87	1.20	1.08	0.92
Acid-test ratio	0.15	0.26	0.17	0.39	0.28	0.19
Cash to current liabilities (%)	0.35	0.28	0.31	0.62	0.24	0.27
Cash flow from operations to sales	0.06	0.03	(0.03)	0.11	(0.03)	(0.04)
Activity / Turnover Ratios						
Asset turnover ratio	1.42	1.49	1.11	1.42	1.18	1.56
Fixed assets turnover ratio	2.45	2.93	1.94	2.75	2.15	2.88
Receivables turnover (Days)	15.53	13.11	14.21	16.56	7.13	7.40
Inventory turnover (Days)	109.70	98.26	110.81	111.34	119.26	96.10
Creditors turnover (Days)	65.37	39.89	29.81	29.21	19.83	19.08
Operating cycle (Days)	59.86	71.48	95.21	98.69	106.56	84.42
Receivables turnover (Times)	23.50	27.83	25.68	22.04	51.23	49.30
Inventory turnover (Times)	3.33	3.71	3.29	3.28	3.06	3.80
Creditors turnover (Times)	5.58	9.15	12.24	12.50	18.41	19.13
Investment/Market Ratios						
Earning per share (Rs.)	(92.99)	37.17	4.55	39.77	(4.73)	6.24
Price earnings ratio	(3.02)	7.33	55.49	8.80	(48.84)	30.97
Price to book ratio	3.31	1.53	1.79	2.53	2.35	1.85
Dividend yield ratio (%)	-	-	-	0.57	-	0.65
Dividend payout ratio	-	-	-	0.05	-	0.20
Dividend cover ratio	-	-	-	19.89	-	4.99
Dividend per share (%)	-	-	-	20.00	-	12.50
Book value per share - excluding loan from sponsors (Rs.)	84.93	177.93	140.76	138.20	98.43	104.42
Market value per share - year end - (Rs.)	281.28	272.46	252.50	350.00	231.00	193.25
Capital Structure Ratios	<b></b>	04.05	110.00		07.00	
Debt/Equity ratio (%)	95.87	84.90	119.82	62.46	67.30	43.31

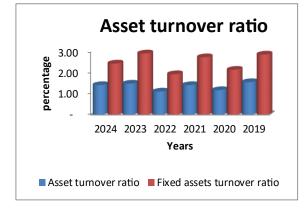
1.96

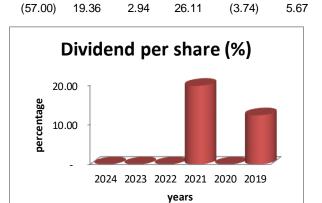
(0.22)

2.03

2.12

Debt/Equity ratio (%) Financial leverage ratio Interest cover ratio Return on shareholders' equity (%)





2.40

1.31

1.14

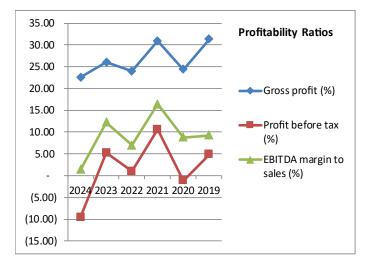
5.34

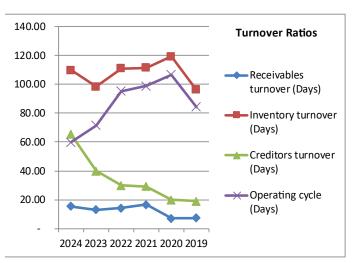
1.57

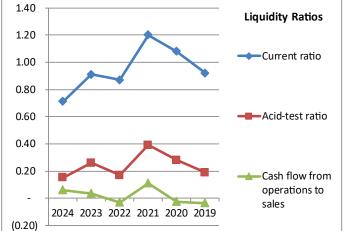
0.81

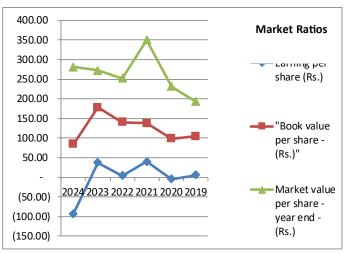
1.32

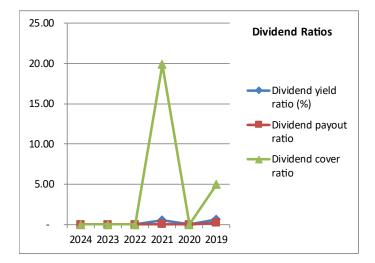
3.06

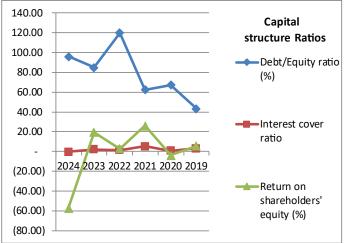












### PATTERN OF SHAREHOLDING AS AT JUNE 30, 2024

Number of Shareholders	Shareh	Total Shares Held	
	From	То	Total Shares Held
222	1	100	5,272
85	101	500	25,910
19	501	1,000	14,233
22	1,001	5,000	40,060
4	5,001	10,000	26,983
3	10,001	15,000	35,230
1	30,001	35,000	33,300
1	55,001	60,000	55,250
1	80,001	85,000	84,800
1	305,001	310,000	305,520
1	320,001	325,000	320,288
1	345,001	350,000	346,840
1	410,001	415,000	411,710
1	415,001	420,000	417,430
1	460,001	465,000	462,509
1	555,001	560,000	556,050
1	755,001	760,000	758,615
366			3,900,000

Categories of Shareholders	No of Shares Held	Percentage
Directors, Chief Executive Officer, and their spouses and minor children	2,902,974	74.44
Associated Companies, undertakings and related parties	11,400	0.29
Executives	500	0.01
Public Sector Companies and Corporations		-
Banks, development finance institutions, non-banking finance companies	-	-
Insurance companies, takaful, modarabas and pension funds	-	-
Mutual Funds	-	-
Shareholders holding 10% & more	2,606,314	66.83
General Public		
a. Local	984,342	25.24
b. Foreign	670	0.02
Others	114	0.00

NOTE: Some of the shareholders are reflected in more than one category

### **DETAILS OF PATTERN OF SHAREHOLDING**

I)			
"	DIRECTORS, CHIEF EXECUTIVE OFFICER AND THEIR SPOUSES Mr. Ebrahim Qassim	556,050	14.26
	Mr. Mohammad Haroon Qassim	462,509	14.26
	Mr. Vali Muhammad A. Habib	402,009	1.42
	Mr. Muhammad Rafique Umer Afinwala	10	0.00
	Mr. Abdul Ghaffar Umer Kapadia	100	0.00
	Mrs. Saadia Naveed	650	0.00
	Mr. Mohammad Salman Qassim	417,430	10.70
	Mrs. Kulsum Bano	758,615	19.45
	Mrs. Zohra Bano	346,840	8.89
	Mrs. Wazira Parveen	305,520	7.83
		2,902,974	74.44
II)	ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES	11,400	0.29
III)	EXECUTIVES	500	0.01
IV)	PUBLIC SECTOR COMPANIES AND CORPORATIONS	-	-
V)	BANKS, DEVELOPMENT FINANCE INSTITUTIONS, NON-BANKING FINANCE COMPANIES	-	-
VI)	INSURANCE COMPANIES, TAKAFUL, MODARABAS AND PENSION FUNDS	-	-
VII)	MUTUAL FUNDS	-	-
VIII)	SHAREHOLDERS HOLDING 10% OR MORE		
,	Mr. Ebrahim Qassim	556,050	14.26
	Mr. Mohammad Haroon Qassim	462,509	11.86
	Mr. Mohammad Salman Qassim	417,430	10.70
	Mr. Mohammad Jamil Qassim	411,710	10.56
	Mrs. Kulsum Bano	758,615	19.45
		2,606,314	66.83
IX)	OTHERS AND GENERAL PUBLIC	985,126	25.26

#### **Financial Calender**

The Company follows the period of July 01 to June 30 as the financial year For the financial year 2024-25, financial results will be announced as per the following tentative schedule.

Un-Audited Financial Results for First Quarter	Last week of October, 2024
Reviewed Half yearly Financial Results	Third week of February, 2025
Un-Audited Financial Results for Third Quarter	Last week of April, 2025
Audited Annual Results for the year ended June 30, 2025	Third week of September, 2025

### GENDER PAY GAP STATEMENT UNDER SECP'S CIRCULAR 10 OF 2024

Following is gender pay gap calculated for the year ended June 30, 2024:

- i. Mean Gender Pay Gap: 23.70%
- ii. Median Gender Pay Gap: 19.54%

The above percentages reflect the gender pay gap of relevant male versus female employees

across the organization.

Mum

Mohammad Haroon Qassim Chief Executive Officer

Karachi: September 26, 2024

## STATEMENT OF COMPLIANCE WITH LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

### FOR THE YEAR ENDED JUNE 30, 2024

The Company has complied with the requirements of the Regulations in the following manner:

- 1. The total number of directors are seven as per the following:
  - a) Male: 6
  - b) Female: 1
- 2. The composition of the Board is as follows:

#### i. Independent Directors:

Mr. Muhammad Rafique Umer Afinwala Mr. Abdul Ghaffar Umer Kapadia

#### ii. Non-executive Directors:

Mr. Ebrahim Qassim Mr. Vali Muhammad A. Habib Mrs. Saadia Naveed

#### iii. Executive Directors

Mr. Mohammad Haroon Qassim

Mr. Mohammad Salman Qassim

#### iv. Female Directors

Mrs. Saadia Naveed

In a Board comprising 7 members, one third works out to be 2.33, which is below half (i.e., 0.5). The fraction contained in such one-third is not rounded up to one as the Company has experienced and well reputed Independent Directors on the Board who perform and carry out their responsibilities diligently.

- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company;
- 4. The Company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures;
- 5. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of significant policies along with the date of approval or updating is maintained by the Company;
- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board / shareholders as empowered by the relevant provisions of the Act and these Regulations;
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;
- 8. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;

- 9. All directors of these Company are compliant with the requirement of the Regulation related to Directors' Training Program. The Board ensures arrangement of orientation course for its directors to apprise them of their duties and responsibilities at the beginning of their term. No training session for directors was held during the year;
- **10.** The Board has approved appointment of Chief Financial Officer (CFO), Company Secretary and Head of Internal Audit, including their remunerations and terms and conditions of employment and complied with relevant requirements of the Regulations;
- 11. CFO and Chief Executive Officer (CEO) duly endorsed the financial statements before approval of the Board;
- **12.** The Board has formed committees comprising of members given below:

#### Audit Committee:

Mr. Muhammad Rafique Umer Afinwala – Chairman Mr. Vali Muhammad A. Habib Mr. Abdul Ghaffar Umer Kapadia

#### HR and Remuneration Committee:

- Mr. Abdul Ghaffar Umer Kapadia Chairman
- Mr. Mohammad Haroon Qassim
- Mr. Vali Muhammad A. Habib

#### **Risk Management Committee:**

- Mr. Mohammad Haroon Qassim Chairman
- Mr. Vali Muhammad A. Habib
- Mr. Muhammad Rafique Umer Afinwala
- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance;
- 14. During the financial year ended 30 June 2024, the frequency of meetings of the committees were as per following:

Audit Committee	Four meetings
HR and Remuneration Committee	One meeting
Risk Management Committee	One meeting

- **15.** The Board has outsourced the internal audit function to M/s. Yousuf Adil Chartered Accountants who are considered suitably qualified and experienced for the purpose;
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the Company;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard;
- **18.** We confirm that all requirements of regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with.
- **19.** Explanation for non-compliance with requirements, other than regulations 3, 6, 7, 8, 27, 32, 33 and 36 (non-mandatory requirements) are below:

Non-Mandatory Requirements	Explanation
Role of the Board and its members to address sustainability risk and opportunities. The Board is responsible for setting the Company's sustainability strategies, priorities and targets to create long term corporate value. The board may establish a dedicated sustainability committee.	At present the Board provides governance and oversight in relation to Company's initiatives on environmental, social and governance (ESG) matters. Nevertheless, the requirements introduced recently by SECP through notification dated June 12, 2024 will be complied with in due course.

Uluun

Mohammad Haroon Qassim Chief Executive Officer

Dun

Muhammad Rafique Umer Afinwala Director

Karachi: September 26, 2024



Tel: +92 21 3568 3030 Fax: +92 21 3568 4239 www.bdo.com.pk 2nd Floor, Block-C Lakson Square, Building No.1 Sarwar Shaheed Road Karachi-74200 Pakistan

INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF SHIELD CORPORATION LIMITED ON THE STATEMENT OF COMPLIANCE CONTAINED IN LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Dynea Pakistan Limited for the year ended June 30, 2024 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2024.

KARACHI

DATED: October 4, 2024

UDIN: CR202410166JHy0Znjzu

boo Marahin &

BDO EBRAHIM & CO. CHARTERED ACCOUNTANTS Engagement Partner: Tariq Feroz Khan

BDO Ebrahim & Co. Chartered Accountants

BOO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.



Tel: +92 21 3568 3030 Fax: +92 21 3568 4239 www.bdo.com.pk 2nd Floor, Block-C Lakson Square, Building No.1 Sarwar Shaheed Road Karachi-74200 Pakistan

#### INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF SHIELD CORPORATION LIMITED

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the annexed financial statements of SHIELD CORPORATION LIMITED (the Company), which comprise the statement of financial position as at June 30, 2024, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity for the year ended, the statement of cash flows, and notes to the financial statements, and material accounting policy information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2024 and of the loss and other comprehensive loss, the changes in equity and, its cash flows and for the year then ended.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Following are the Key audit matters:

S. No	Key audit matters	How the matter was addressed in our audit	
1.	Valuation of stock-in-trade		
	Stock-in-trade has been valued following an accounting policy as stated in note 5.5 to the financial statements. At the reporting date, value of stock-in-trade as disclosed in note 10 to the financial statement amounted to Rs. 840.060 million. Stock-in -trade forms material part of the Company's assets representing 30.55% of the total assets.	Our audit procedures in respect of valuation of stock in trade, amongst others, included the following: • We attended the physical inventory count at the year end, performed by the Company and we observed the stock count to identify any obsolete or damaged items in the inventory.	

#### Page - 1

BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.



S. No	Key audit matters	How the matter was addressed in our audit
S. No	Key audit matters The cost of stock in trade has different components, which involves judgment in relation to the allocation of overheads costs and in determining the net realizable value of stock-in-trade items in line with accounting policy. In view of the above, we have considered the valuation of stock in trade as key audit matter.	<ul> <li>We obtained understanding of internal controls over purchases and valuation of stock in trade and testing, on a sample basis, their design, implementation and operating effectiveness;</li> <li>On sample basis, we tested the purchases with supporting documentation and contracts if any;</li> <li>We compared calculations of the allocation of directly attributable costs with the underlying supporting documents;</li> <li>We verified on test basis, the weighted average calculations of raw material stock as per accounting policy;</li> </ul>
		<ul> <li>We tested the calculations of the actual overhead costs and checked allocation of labor and overhead costs to the finished goods and work in process;</li> <li>We obtained an understanding of management's determination of net realizable value (NRV) and the key estimates adopted, including future selling prices, future costs to complete work in process and costs necessary to make the</li> </ul>
		<ul> <li>sale and their basis; and</li> <li>We compared NRV, on a sample basis, to the cost of finished goods to assess whether any adjustments are required to value inventory in accordance with applicable accounting and reporting standards.</li> <li>We assessed the appropriateness and adequacy of the disclosures as per the</li> </ul>

Page - 2

BDO Ebrahim & Co. Chartered Accountants BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BOO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

**Shield**<sup>®</sup> Annual Report | 24 34



Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to
fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
control.

Page - 3

BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantze, and forms part of the international BDO network of independent member firms.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and

Page - 4

BDO Ebrahim & Co. Chartered Accountants

BDO Ebrahim & Co., a Pakistan registered partnership firm, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

36 **Shield** ANNUAL REPORT | 24



d) no zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company.

The engagement partner on the audit resulting in this independent auditors' report is Tariq Feroz Khan.

KARACHI

DATED: 0 4 OCT 2024

UDIN: UDIN: CR202410166JHy0Znjzu

Mal 2

BDO EBRAHIM & CO. CHARTERED ACCOUNTANTS

Page - 5

BDO Ebrahim & Co. Chartered Accountants

800 Ebrahim & Co., a Pakistan registered partnership firm, is a member of 800 International Limited, a UK company limited by guarantee, and forms part of the international 800 network of independent member firms.

# STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2024

		2024	2023
	Note	Rupees	Rupees
ASSETS			
NON - CURRENT ASSETS			
Property, plant and equipment	6	1,463,511,635	1,375,007,609
Intangible asset	7	47,125	120,158
Investment property	8	111,319,998	113,026,519
Long term deposits		1,145,986	1,145,986
		1,576,024,744	1,489,300,272
CURRENT ASSETS	-		
Stores and spares	9	68,683,793	58,068,209
Stock-in-trade	10	840,059,733	961,081,359
Trade debts	11	72,087,030	257,017,305
Loans and advances	12	12,772,006	20,701,733
Investment in associate	13	-	994,743
Trade deposits, prepayments and other receivable	14	14,635,036	10,061,161
Taxation and levy - net	15	141,417,478	125,117,301
Cash and bank balances	16	5,622,551	4,495,616
		1,155,277,627	1,437,537,427
TOTAL ASSETS		2,731,302,371	2,926,837,699
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital			
15,000,000 (June 30, 2023 : 15,000,000) ordinary shares of Rs. 10/- each		150,000,000	150,000,000
Issued, subscribed and paid-up capital			
3,900,000 (June 30, 2023: 3,900,000) ordinary shares of Rs. 10/- each	17	39,000,000	39,000,000
Loan from sponsors	18	305,000,000	55,000,000
Capital reserve	19	10,000,000	10,000,000
Revenue reserves		282,244,501	644,923,888
		636,244,501	748,923,888
NON - CURRENT LIABILITIES			
Deferred taxation	20	-	71,445,185
Long term financing - secured	21	429,916,555	476,114,223
Security deposit		5,400,000	5,400,000
Deferred government grant	22	31,979,797	40,404,955
		467,296,352	593,364,363
CURRENT LIABILITIES			
Trade and other payable	23	559,213,016	520,859,818
Due to related party	24	236,148,435	-
Current portion of long term financing - secured	21	139,616,586	110,909,907
Current portion of deferred government grant	22	8,425,158	8,396,884
Short term borrowings - secured	25	636,035,611	883,628,958
Accrued Profit	26	47,443,034	59,867,361
Unpaid dividend		287,033	293,394
Unclaimed dividend		592,645	593,126
		1,627,761,518	1,584,549,448
TOTAL EQUITY AND LIABILITIES		2,731,302,371	2,926,837,699

# CONTINGENCIES AND COMMITMENTS

27

The annexed notes from 1 to 50 form an integral part of these financial statements.

uuun

Mohammad Haroon Qassim Chief Executive

Muhammad Rafique Umer Afinwala Director

m

Yasir Yousuf Chhabra Chief Financial officer

# STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED JUNE 30, 2024

	Note	2024 Rupees	2023 Rupees (Restated)
Sales - net	28	3,867,121,389	4,357,631,431
Cost of sales	29	(2,996,365,848)	(3,225,280,381)
Gross profit		870,755,541	1,132,351,050
Selling and distribution expenses	30	(894,260,915)	(625,266,969)
Administrative and general expenses	31	(64,451,892)	(62,739,824)
Allowance for expected credit loss	11.4	(2,702,264)	(3,793,329)
Other operating expenses	32	(8,886,383)	(46,349,537)
		(970,301,454)	(738,149,659)
		(99,545,913)	394,201,391
Other operating income	33	32,634,876	36,760,056
Operating (loss) / profit		(66,911,037)	430,961,447
Share of loss on associate	13	-	(597,560)
Impairment loss	13	-	(182,022)
Finance costs	34	(300,970,556)	(203,126,267)
(Loss) / profit before income tax, final tax and minimum tax		(367,881,593)	227,055,598
Final Tax		(217,497)	(445,130)
Minimum tax differential	35	(49,926,930)	(16,482,697)
(Loss) / profit before income tax		(418,026,020)	210,127,771
Taxation	36	55,346,633	(65,163,616)
(Loss) / profit for the year		(362,679,387)	144,964,155
(Loss) / earnings per share - basic and diluted	37	(92.99)	37.17

The annexed notes from 1 to 50 form an integral part of these financial statements.

Mum

Mohammad Haroon Qassim Chief Executive

On

Muhammad Rafique Umer Afinwala Director

Yasir Yousuf Chhabra Chief Financial officer

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2024

ז	Note	2024 Rupees	2023 Rupees
(Loss) / profit for the year		(362,679,387)	144,964,155
Other comprehensive income		-	-
Total comprehensive (loss) / income for the year		(362,679,387)	144,964,155

The annexed notes from 1 to 50 form an integral part of these financial statements.

Mun

Mohammad Haroon Qassim **Chief Executive** 

Om

Muhammad Rafique Umer Afinwala Director

Yasir Yousuf Chhabra Chief Financial officer

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2024

		2024	2023
	Note	Rupees	Rupees
Cash flows from operating activities			
Cash generated from operations	38	628,135,845	433,313,817
Finance costs - net		(313,394,883)	(181,975,029)
Income tax - net		(82,543,156)	(100,480,939)
Net cash flows from operating activities		232,197,806	150,857,849
Cash flows from investing activities			
Fixed capital expenditure including work in progress	6.1	(209,304,645)	(223,429,620)
Addition in intangible assets	7.1	-	(90,400)
Liquidation proceeds from investment in equity accounted associate		994,743	
Sale proceeds from disposal of operating fixed assets		778,720	173,848
Net cash used in investing activities		(207,531,182)	(223,346,172)
Cash flows from financing activities			
Long term financing - net	38.1	(25,887,873)	(87,845,862)
Loan received from sponsors	18	250,000,000	-
Proceeds from short term murabaha finance and istisna finance	38.1	1,085,827,567	1,272,456,468
Repayment of short term murabaha finance and istisna finance		(1,405,212,097)	(1,181,417,891)
Dividend paid	38.1	(6,842)	(112,374)
Net cash flows (used in)/ generated from financing activities		(95,279,245)	3,080,341
Net decrease in cash and cash equivalents		(70,612,621)	(69,407,982)
Cash and cash equivalents at the beginning of the year	39	(306,035,190)	(237,351,184)
Effect of movements in exchange rates on cash held		(51,627)	723,976
Cash and cash equivalents at the end of the year	39	(376,699,438)	(306,035,190)

The annexed notes from 1 to 50 form an integral part of these financial statements.

uuun

Mohammad Haroon Qassim Chief Executive

1r

Muhammad Rafique Umer Afinwala Director

Yasir Yousuf Chhabra Chief Financial officer

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2024

			Reserve				
	Issued, subscribed	Loan from	Capital reserve	Reven	ue reserves		
	and paid-up capital	paid-up sponsors	Share Premium	General	Unappropriated profit	Sub total	Total
				(Rupees)			
Balance as at July 1, 2022	39,000,000	55,000,000	10,000,000	55,000,000	444,959,733	509,959,733	603,959,733
Total comprehensive income for the year ended June 30, 2023							
Profit for the year	-	-	-	-	144,964,155	144,964,155	144,964,155
Other comprehensive income for the year	-	-	-	-	-	-	-
	-	-	-	-	144,964,155	144,964,155	144,964,155
Balance as at June 30, 2023	39,000,000	55,000,000	10,000,000	55,000,000	589,923,888	654,923,888	748,923,888
Balance as at July 1, 2023	39,000,000	55,000,000	10,000,000	55,000,000	589,923,888	654,923,888	748,923,888
Total comprehensive loss for the year ended June 30, 2024							
Loss for the year	-	-	-	-	(362,679,387)	(362,679,387)	(362,679,387)
Other comprehensive income for the year	-	-	-	-	-	-	-
	-	-	-	-	(362,679,387)	(362,679,387)	(362,679,387)
Transactions with owners							
Loan received during the year	-	250,000,000	-	-	-	-	250,000,000
Balance as at June 30, 2024	39,000,000	305,000,000	10,000,000	55,000,000	227,244,501	292,244,501	636,244,501

The annexed notes from 1 to 50 form an integral part of these financial statements.

IIIIII

Mohammad Haroon Qassim Chief Executive

On

Muhammad Rafique Umer Afinwala Director

Yasir Yousuf Chhabra Chief Financial officer

# SHIELD CORPORATION LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2024

# 1 STATUS AND NATURE OF BUSINESS

Shield Corporation Limited (the Company) was incorporated on January 10, 1975 as a public limited company in Pakistan under the repealed Companies Act, 1913 (now Companies Act, 2017) and is quoted on Pakistan Stock Exchange Limited. The Company started its commercial production on November 26, 1975 and is mainly engaged in the manufacturing, trading and sales of oral care, baby care and hygiene products.

# 2 GEOGRAPHICAL LOCATION AND ADDRESSES OF BUSINESS UNITS

The registered office of the Company is situated at office No. 1007, 10th Floor, Business Avenue, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi. The manufacturing facility of the Company is located at Landhi Industrial Area, Karachi.

# 3 BASIS OF PREPARATION

#### 3.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from IFRS Standards or IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

## 3.2 Basis of measurement

These financial statements have been prepared under the historical cost basis except as disclosed otherwise.

#### 3.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees ('Rupees' or 'Rs.') which is also the Company's functional and presentation currency.

#### 3.4 Use of estimates and judgements

In preparing these financial statements, management has made judgements, estimates and assumptions that affect the application of the Company's accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to estimates are recognized prospectively. Information about judgements made in applying accounting policies that have the most significant effects on the amount recognized in the financial statements to the carrying amount of the assets and liabilities and assumptions and estimation uncertainties that have a significant risk resulting in a material adjustment in the subsequent year are set forth below:

- Property, plant and equipment (refer note 5.1)
- Investment property (refer note 5.3)
- Stores and spares and stock-in-trade (refer notes 5.4 and 5.5)
- Investments in associate (refer note 5.12)

- Taxation (refer note 5.14)
- Impairment (refer note 5.8.1)
- Provisions (refer note 5.18)
- Contingencies (refer note 27)

# 4 APPLICATION OF NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS TO PUBLISHED APPROVED ACCOUNTING AND REPORTING STANDARDS

# 4.1 New accounting standards, amendments and IFRS interpretations that are effective for the year ended June 30, 2024

The following standards, amendments and interpretations are effective for the year ended June 30, 2024. These standards, amendments and interpretations are either not relevant to the Company's operations or did not have any material impact on the financial statements other than certain additional disclosures.

	Effective date (annual periods beginning on or after)
Amendmends to IAS 1 'Presentation of Financial Statements' and IFRS Practice Statement 2 Making Materiality Judgements- Disclosure of Accounting Policies	January 01, 2023
Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' - Definition of Accounting Estimates	January 01, 2023
Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and Liabilities arising from a single transaction	January 01, 2023
Amendments to IAS 12 'Income Taxes' - Temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes	January 01, 2023

The Company adopted the narrow-scope amendments to the International Accounting Standard (IAS) 1, Presentation of Financial Statements which have been effective for annual reporting periods beginning on or after 1 January 2023. Although the amendments did not result in any changes to accounting policy themselves, they impacted the accounting policy information disclosed in the financial statements.

The amendments require the disclosure of 'material' rather than 'significant' accounting policies. The amendments also provide guidance on the application of materiality to disclosure of accounting policies, assisting the Company to provide useful entity-specific accounting policy information that users need to understand other information in the financial statements.

Management reviewed the accounting policies and updates to the information disclosed in Note 5 Material accounting policy information (2023: Significant accounting policies) in certain instances in line with the amendments and concluded that all its accounting policies are material for disclosure.

# 4.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures.

 Effective date
 (annual periods

 beginning on or
 after)

 Amendments to IFRS 7 'Financial Instruments: Disclosures' - Supplier finance arrangements
 January 01, 2024

 Amendments to IFRS 7 'Financial Instruments: Disclosures' - Amendments regarding the classification and
 Image: Classification and Alberta Alberta Alberta Alberta Alberta Al

January 01, 2026



measurement of financial instruments

	Effective date (annual periods beginning on or after)
Amendments to IFRS 9 'Financial Instruments' - Amendments regarding the classification and measurement of financial instruments	January 01, 2026
Amendments to IFRS 16 'Leases' - Amendments to clarify how a seller-lessee subsequently measures sale and leaseback transactions	January 01, 2024
Amendmends to IAS 1 'Presentation of Financial Statements' - Classification of liabilities as current or non- current	January 01, 2024
Amendmends to IAS 1 'Presentation of Financial Statements' - Non-current liabilities with covenants	January 01, 2024
Amendments to IAS 7 'Statement of Cash Flows' - Supplier finance arrangements	January 01, 2024
Amendmends to IAS 21 'The Effects of Changes in Foreign Exchange Rates' - Lack of Exchangeability	January 01, 2025
IFRS 17 Insurance Contracts	January 01, 2026

IFRS 1 'First-time Adoption of International Financial Reporting Standards' has been issued by IASB effective from July 01, 2009. However, it has not been adopted yet locally by Securities and Exchange Commission of Pakistan (SECP)

IFRS 17 - 'Insurance contracts' has been notified by the IASB to be effective for annual periods beginning on or after January 1, 2023. However SECP has notified the timeframe for the adoption of IFRS - 17 which will be adopted by January 01, 2026.

IFRS 18 'Presentation and Disclosures in Financial Statements' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP

IFRS 19 'Subsidiaries without Public Accountability: Disclosures' has been issued by IASB effective from January 01, 2027. However, it has not been adopted yet locally by SECP

#### 5 MATERIAL ACCOUNTING POLICY INFORMATION

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

# 5.1 Property, plant and equipment

# a) Operating fixed assets

# Initial recognition

The cost of an item of property, plant and equipment is recognised as an asset if it is probable that future economic benefits associated with the item will flow to the entity and the cost of such item can be measured reliably.

Recognition of the cost in the carrying amount of an item of property, plant and equipment ceases when the items are in the location and condition necessary for it to be capable of operating in the manner intended by the management.

#### Measurement

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any. The cost of property, plant and equipment includes:

a) its purchase price including import duties, non refundable purchase taxes after deducting trade discounts and rebates;

- b) any other costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by the management; and
- c) borrowing costs, if any.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

#### Subsequent cost

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within that part will flow to the Company and its cost can be measured reliably. The carrying amount of the part so replaced is derecognized. The costs relating to day-to-day servicing of property, plant and equipment are recognized in statement of profit or loss as incurred.

#### Depreciation

Depreciation is charged to income on a diminishing balance method at the rates mentioned in the note 6.1 except for lease hold land which is depreciated on a straight line basis. Depreciation is charged from the date the asset is put into operation and discontinued from the date the asset is retired.

The assets' residual values and useful lives are reviewed at each financial year end and adjusted if appropriate.

# b) Capital work in progress

Capital work in progress is stated at cost less impairment, if any and consists of expenditure incurred and advances made in respect of tangible and intangible assets during the course of their construction and installation. Transfers are made to relevant assets category as and when assets are available for intended use.

#### Disposal

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense in the statement of profit or loss.

#### 5.2 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any.

# Subsequent expenditure

Subsequent expenditure on intangible assets is capitalised only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditures are expensed out as incurred.

#### Amortization

Amortization is charged to statement of profit or loss on a straight line basis over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the date of use and discontinued from the date the asset is retired.

# 5.3 Investment property

Property held for the purpose of rental income and long-term capital appreciation is classified as investment property.

#### Initial recognition

Investment property is initially recognized at cost which is equal to the fair value of consideration paid at the time of acquisition or construction of the asset.

#### Measurement subsequent to initial recognition

Subsequent to initial recognition, investment property is carried at historical cost less accumulated depreciation and accumulated impairment losses, if any.

# Depreciation

Depreciation is charged to statement of profit or loss in the same manner as owned operating fixed assets.

#### 5.4 Stores and spares

Stores, spares and loose tools are valued at lower of weighted average cost and net realizable value, less provision for impairment, if any. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon less impairment, if any.

Provision for obsolete and slow moving stores, spares and loose tools is determined based on management's estimate regarding their future usability.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated costs necessary to be incurred to make the sale.

# 5.5 Stock in trade

Stock-in-trade is valued at the lower of cost and net realizable value less provision for impairment, if any. Except for stock in transit, cost incurred in bringing each product to its present location and condition are accounted for as follows:

- Raw and packing material are recorded at purchase cost on weighted average basis.
- Finished goods, trading goods and work in process are valued at average production cost which includes cost of direct material, direct expenses and overheads.

Cost for stock in transit comprises invoice value plus other charges incurred thereon upto the reporting date.

Net realizable value signifies the estimated selling price in the ordinary course of business less the estimated cost necessary to be incurred to make the sale.

#### 5.6 Impairment of non-financial assets

The carrying amounts of the Company's non financial assets, other than deferred tax assets and inventories are reviewed at each reporting date to determine whether there is any indication of impairment. If such indication exists, the asset's recoverable amount, being higher of value in use and fair value less costs to sell, is estimated. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the statement of profit or loss.

#### 5.7 Deferred government grant

The deferred government grant is measured upon initial recognition as the difference between fair value of the loan and loan proceeds. The fair value of the loan is the present value of the loan cash flows, discounted using the prevailing market rates of interest for a similar instrument. Subsequently, the grant is recognized in statement of profit or loss, in line with the recognition of interest expenses the grant is compensating.

# 5.8 Financial instruments

# 5.8.1 Financial assets

The Company classifies its financial assets in the following categories: at fair value through profit or loss, fair value through other comprehensive income and amortized cost. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. All the financial assets of the Company as at reporting date are carried at amortized cost.

# Amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at fair value through profit or loss:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

# Impairment

The Company recognizes loss allowance for Expected Credit Losses (ECLs) on financial assets measured at amortized cost and contract assets. The Company measures loss allowance at an amount equal to lifetime ECLs under simplified approach for trade debts, where as for other financial assets loss allowance is measured at 12 months ECL or lifetime ECL based on significant increase in credit risk under general approach of measuring ECL.

Lifetime ECLs are those that result from all possible default events over the expected life of a financial instrument. The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

At each reporting date, the Company assesses whether the financial assets carried at amortized cost are credit-impaired. A financial asset is credit-impaired when one or more events that have detrimental impact on the estimated future cash flows of the financial assets have occurred.

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets. The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof.

# 5.8.2 Financial liabilities

All financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument.

# 5.8.3 Recognition and measurement

All financial assets and liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortized cost or cost, as the case may be. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

#### 5.8.4 Derecognition of financial assets and liabilities

The financial assets are de-recognized when the Company loses control of the contractual rights that comprise the financial assets. The financial liabilities are de-recognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired.

#### 5.9 Trade and other payables

Trade and other payables are recognised initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost.

# 5.10 Derivative financial instruments

Derivatives are recognised initially at fair value; any attributable transaction costs are recognised in statement of profit or loss as incurred. Subsequent to initial recognition, when a derivative financial instrument is not designated in a hedge relationship that qualifies for hedge accounting or when the derivative does not qualifies for hedge accounting are measured at fair value and all changes in its fair value are recognised immediately in statement of profit or loss.

The fair value of forward exchange contracts is estimated using appropriate valuation techniques. These are carried as assets when the fair value is positive and liabilities when the fair value is negative.

#### 5.11 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set-off the recognised amounts and the Company intends either to settle on a net basis or to realize the assets and to settle the liabilities simultaneously.

#### 5.12 Investments in associates

Entities in which the Company has significant influence directly or indirectly but not control and which are neither subsidiaries nor joint venture of the Company are associates and are accounted for under the equity method of accounting (equity accounted investees).

These investments are initially recognized at cost. The financial statements include the associates' share of profit or loss and movements in other comprehensive income, after adjustments, if any, to align the accounting policies with those of the Company, from the date that significant influence commences until the date it ceases. Share of post acquisition profit/loss of associates is recognized in the statement of profit or loss. Distributions received from associates reduce the carrying amount of investment.

When the Company's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that investment (including any long-term interests that, in substance, form part of the Company's net investment in the associate) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Company has an obligation or has made payments on behalf of the investee.

The carrying amount of investments in associates is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of the investments is estimated which is higher of its value in use and its fair value less costs to sell. An impairment loss is recognized if the carrying amount exceeds its recoverable amount and is charged to statement of profit or loss. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount but limited to the extent of carrying amount that would have been determined if no impairment loss had been recognized. A reversal of impairment loss is recognized in the statement of profit or loss.

# 5.13 Employee post retirement benefits

#### 5.13.1 Defined contribution plan - provident fund

The Company operates a provident fund scheme for its permanent employees. Obligation for contributions to the fund are recognized as an expense in the statement of profit or loss when they are due. A Trust has been established and its approval has been obtained from the Commissioner of Income tax. Monthly contributions are made by the Company and its employees to the fund as per Company policy.

# 5.14 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognized in statement of profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity, in which case it is also recognized in other comprehensive income or directly in equity.

The Institute of Chartered Accountants of Pakistan has issued IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes and defined two approaches for bifurcation of tax between current and minimum taxes. The Company has adopted an approach to account for current tax calculated on taxable income using the notified tax rate as an income tax and minimum tax any amount over the current tax calculated on taxable income is accounted for as excess over the current tax and is recognised as a levy as per IFRIC 21/IAS37.

# Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to be applied to the profit for the year. The charge for current tax also include adjustments, where considered necessary, to provision for tax made in previous years arising from assessment finalized during the current year for such years.

#### Deferred

Deferred tax is accounted for using the Balance Sheet liability method on all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profit will be available in future years to utilize deductible temporary differences, unused tax losses and tax credits. Deferred tax is not recognized on temporary differences arising from the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss.

The carrying amount of deferred tax asset is reviewed at each statement of financial position date and reduced to the extent that is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax is calculated based on tax rates that have been enacted or substantively enacted up to the statement of financial position date and are expected to apply to the periods when the differences reverse.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different taxable entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

# 5.15 Foreign currencies translations

Transactions in foreign currencies are translated into Pakistani Rupees at the exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into Pakistani Rupees at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into Pakistani Rupees at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in the statement of profit or loss and presented with in other income / operating expenses.

#### 5.16 Revenue recognition

Revenue is measured based on the consideration specified in a contract with a customer. Revenue from operations of the Company are recognized when the goods are provided, and thereby the performance obligations are satisfied. Revenue consists of baby care, oral care and hygiene which generally include single performance obligation. The Company's contract performance obligations are fulfilled at the point in time when the goods are dispatched to the customer. Invoices are generated and revenue is recognised at that point in time, as the control has been transferred to the customers. Revenue is measured at fair value of the consideration received or receivable, excluding amount of sales tax. The Company assesses its revenue arrangements against specific criteria that must be met before revenue is recognised.

Scrap sales are recognised on delivery to customers at realized amounts.

# 5.17 Dividend and appropriation

Dividend distribution to the Company's shareholders and appropriation to / from reserves is recognized in the period in which these are approved.

# 5.18 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made. Provision are reviewed at each reporting date and adjusted to reflect the current best estimates.

# 5.19 Contingencies and commitments

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

# 5.20 Earnings per share

The Company presents earnings per share (EPS) for its ordinary shares. EPS is calculated by dividing profit or loss for the year attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year.

# 5.21 Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer who makes strategic decisions. Considering that the company deals in baby care, oral care and hygine products which are subject to similar economic characteristic and the Chief Executive Officer's view the Company's operations as one operating segment. Accordingly, the management has determined that the company has a single reportable segment.

# 5.22 Cash and cash equivalent

Cash and cash equivalents comprises of cash balances and bank deposits. For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand, balances with banks, short-term running finance and short-term investments having maturity upto 3 months. Running finances under mark-up arrangements are shown with short term-borrowings in current liabilities on the reporting date.

#### 5.23 Changes in accounting policy

Previously, sum of current tax expense calculated as per applicable tax laws, prior year tax expense and deferred tax was recorded as income tax expense.

During the year the Institute of Chartered Accountant of Pakistan has issued the guidance for accounting of minimum and final taxes through circular No. 7/2024 dated May 15, 2024 and defined following two approaches:

Approach 1: Designate the amount calculated as tax on gross amount of revenue or other basis as a levy within the scope of IFRIC 21/IAS 37 and recognize it as an operating expense. Any excess over the amount designated as a levy is then recognized as current income tax expense falling under the scope of IAS 12.

Approach 2: Designate the amount of tax calculated on taxable income using the notified tax rate as an income tax within the scope of IAS 12 'Income Taxes' and recognize it as current income tax expense. Any excess over the amount designated as income tax, is then recognized as a levy falling under the scope of IFRIC 21/IAS 37.

During the year ended June 30, 2024, the Company has revised its accounting policy and adopted approach 2. This change in accounting policy has been accounted for retrospectively as referred under International Accounting Standard - 8 'Accounting policies, Changes in Accounting Estimates and Errors', and the comparative financial statements have been restated.

		For the year ended June 30, 2023			
		As previously reported Restatement		As restated	
	Note		(Rupees)		
Effect on statement of profit or loss					
Minimum tax	35	-	16,482,697	16,482,697	
Final tax		-	445,130	445,130	
(Loss)/ profit before income tax		227,055,598	(16,927,827)	210,127,771	
Taxation	36	82,091,443	(16,927,827)	65,163,616	

The change has been applied retrospectively resulting in reclassifications in the statement of profit or loss.

The change do not have any impact on statement of financial position, statement of other comprehensive income, statement of cash flows and statement of changes in equity.

		Note	2024 Rupees	2023 Rupees
6	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	6.1 6.4	1,437,964,645 25,546,990 1,463,511,635	1,306,264,286 68,743,323 1,375,007,609

# 6.1 Operating fixed assets

The following is the statement of operating fixed assets:

1								
Description	Leasehold land	Building on leasehold land	Plant and machinery	Office equipment	Furniture and fittings	Computers	Motor vehicles	Total
				(Rup	ees)			
Net carrying value basis								
year ended June 30, 2024								
Opening net book value	3,700,502	532,123,162	724,147,940	13,871,873	24,867,157	4,826,373	2,727,279	1,306,264,286
Addition (at cost)	-	80,397,910	167,771,798	2,075,200	649,809	1,606,261	-	252,500,978
Disposal (at NBV)	-	-	(1,077,817)	(26,766)	-	-	-	(1,104,583)
Depreciation charged	(49,230)	(31,834,976)	(81,049,037)	(2,074,866)	(2,495,292)	(1,647,179)	(545,456)	(119,696,036)
Closing net book value	3,651,272	580,686,096	809,792,884	13,845,441	23,021,674	4,785,455	2,181,823	1,437,964,645
Gross carrying value basis								
year ended June 30, 2024								
Cost	4,923,000	749,870,927	1,335,091,686	23,569,442	34,303,855	13,864,768	5,044,038	2,166,667,716
Accumulated depreciation	(1,271,728)	(169,184,831)	(525,298,802)	(9,724,001)	(11,282,181)	(9,079,313)	(2,862,215)	(728,703,071)
Closing net book value	3,651,272	580,686,096	809,792,884	13,845,441	23,021,674	4,785,455	2,181,823	1,437,964,645
Net carrying value basis								
year ended June 30, 2023								
Opening net book value	3,749,732	57,819,665	584,377,335	11,099,371	14,099,417	4,301,261	145,906	675,592,687
Addition (at cost)	-	493,190,351	216,979,695	4,927,595	12,581,694	2,131,350	3,023,009	732,833,694
Disposal (at NBV)	-	-	(1,230,464)	(87,706)	-	(4,829)	-	(1,322,999)
Depreciation charged	(49,230)	(18,886,854)	(75,978,626)	(2,067,387)	(1,813,954)	(1,601,409)	(441,636)	(100,839,096)
Closing net book value	3,700,502	532,123,162	724,147,940	13,871,873	24,867,157	4,826,373	2,727,279	1,306,264,286
Gross carrying value basis								
year ended June 30, 2023								
Cost	4,923,000	669,473,017	1,169,941,380	21,600,114	33,654,046	12,258,507	5,044,038	1,916,894,102
Accumulated depreciation	(1,222,498)	(137,349,855)	(445,793,440)	(7,728,241)	(8,786,889)	(7,432,134)	(2,316,759)	(610,629,816)
Closing net book value	3,700,502	532,123,162	724,147,940	13,871,873	24,867,157	4,826,373	2,727,279	1,306,264,286
Depreciation rate	0,100,002	002,120,102	121,111,040	10,011,010	21,001,101	1,020,010	2,121,210	.,000,201,200
(% per anum)	1%	5%, 10% & 50%	10%	10% & 30%	10%	30%	20%	
	170	0,0, 10,0 0 00/0	1070	1070 0 0070	1070	5070	2070	

6.2	Depreciation has been allocated as follows:	Note	2024 Rupees	2023 Rupees
	Cost of sales	29	115,661,773	95,920,793
	Selling and distribution expenses	30	3,268,341	3,882,218
	Administrative and general expenses	31	765,922	1,036,085
			119,696,036	100,839,096

# 6.3 Particulars of Company's immovable property (i.e. lands and buildings) are as follows:

	Particulars	Location	-	Area	
	Building				
	Office premises	Business Avenue, PECHS, Karachi		1,945	Sq.ft.
	Factory	Landhi Industrial Area, Karachi		172,730	Sq.ft.
	Land				
	Leasehold land	Landhi Industrial Area, Karachi		12,279	Sq. yards.
	Leasehold land	Kot Lakhpat, Lahore		15 Marla	50 Sq. ft.
				2024	2023
6.4	Capital work in progress		Note	Rupees	Rupees
	Plant and machinery			20,688,571	6,749,573
	Advances to suppliers			4,858,419	61,993,750
			6.4.1	25,546,990	68,743,323
6.4.1	Movement of carrying amount is as	s follows:			
	Opening balance			68,743,323	578,147,397
	Additions (at cost) during the yea	ar	6.4.2	185,209,857	198,374,721
				253,953,180	776,522,118
	Transfer to operating fixed assets	s during the year		(228,406,190)	(707,778,795)
	Closing balance			25,546,990	68,743,323

6.4.2 This includes borrowing cost capitalised during the year amounting to Rs. nil (2023: Rs. 26.397). The profit rate used to determine the amount of borrowing cost in 2023 was ranged from 11.78% to 16.92% per annum.

	Ν	lote	2024 Rupees	2023 Rupees
7	INTANGIBLE ASSETS			
	Computer software 7	7.1	47,125	120,158
7.1	Net carrying value basis			
	Opening net book value		120,158	187,126
	Additions (at cost)		-	90,400
	Amortization charge		(73,033)	(157,368)
	Closing net book value		47,125	120,158

		Note	2024 Rupees	2023 Rupees
	Gross carrying value basis			-
	Cost		5,006,434	5,006,434
	Accumulated amortization		(4,959,309)	(4,886,276)
	Net book value		47,125	120,158
	Amortization rate % per annum		33.33%	33.33%
2	Amortisation has been allocated as follows:			
	Cost of sales	29	49,826	117,638
	Selling and distribution expenses	30	12,969	25,948
	Administrative and general expenses	31	10,238	13,782
			73,033	157,368
		=		

7.3 Intangible assets as at June 30, 2024 include items having an aggregate cost of Rs. 4.227 million (2023: Rs. 4.227 million) that have been fully amortized and are still in use of the Company.

8	INVESTMENT PROPERTY	Note	2024 Rupees	2023 Rupees
	Investment property	8.1	111,319,998	113,026,519

# 8.1 INVESTMENT PROPERTIES

7.2

	June 30, 2024								
		Co	st	Depreciation					
Particulars	As at July 1, 2023	Deletion / transfer out	As at June 30, 2024	As at July 1, 2023	Depreciation for the year	on disposal	As at June 30, 2024	Written down value as at June 30, 2024	Depreciation rate (% per annum)
					(Rupees)				
Leasehold land	115,004,844	-	115,004,844	7,543,055	1,150,048	-	8,693,103	106,311,741	1%
Building on leasehold land	14,143,101	-	14,143,101	8,578,371	556,473	-	9,134,844	5,008,257	10%
	129,147,945	-	129,147,945	16,121,426	1,706,521	-	17.827.947	111,319,998	•

June 30, 2023									
		Co	st	Depreciation					
Particulars	As at July 1, 2022	Deletion / transfer out	As at June 30, 2023	As at July 1, 2022	Depreciation for the year	on disposal	As at June 30, 2023	Written down value as at June 30, 2023	Depreciation rate (% per annum)
					(Rupees)				
Leasehold land	115,004,844	-	115,004,844	6,393,007	1,150,048	-	7,543,055	107,461,789	1%
Building on leasehold land	14,143,101	-	14,143,101	7,960,068	618,303	-	8,578,371	5,564,730	10%
	129,147,945	-	129,147,945	14,353,075	1,768,351	-	16,121,426	113,026,519	

8.2 Particulars of the Company's immovable property (i.e. lands and buildings) are as follows:

Particulars	Location	Area
Building Building on leasehold land	PECHS, Karachi	13,165.24 Sq. ft.
Land Leasehold land	PECHS, Karachi	2,041.10 Sq. yards

# 8.3 Market value of investment property

An independent valuation of company's investment property was performed by an independent professional valuer to determine the fair value as at June 30, 2024 which is Rs. 380 million (2023: Rs. 302.083 million). The valuation was carried out by Joseph Lobo (Private) Limited on the basis of an assessment of present market value.

			2024	2023
		Note	Rupees	Rupees
9	STORES AND SPARES			
				~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
	Stores and spares		72,486,889	60,412,875
	Less: provision for slow moving stores and spares	9.1	(3,803,096)	(2,954,505)
			68,683,793	57,458,370
	Spares in transit		-	609,839 58,068,209
			68,683,793	50,000,209
9.1	This includes provision for slow moving stores and spares as follows:			
	·····			
	Opening provision		2,954,505	-
	Provision made during the year		848,591	2,954,505
	Closing provision		3,803,096	2,954,505
10	STOCK-IN-TRADE			
	Manufacturing:			
	Raw and packing materials			
	in hand		424,336,623	502,636,612
	in transit		35,964,309	174,193,760
			460,300,932	676,830,372
	Work-in-process		85,761,711	65,207,179
	Finished goods		293,170,904	210,817,149
	Less: Provision for slow moving stock	10.1	(16,765,064)	(11,694,475)
	Trading:		276,405,840	199,122,674
	in hand		17,802,337	10,465,167
	Less: Provision for slow moving stock	10.0	(211,087)	(48,431)
		10.2	17,591,250	10,416,736
	in transit		-	9,504,398
		-	17,591,250	19,921,134
		•	840,059,733	961,081,359
10.1	Breakup of provision is as follows:		,,	
	Opening provision		11,694,475	2,556,069
	Provision made during the year		5,070,589	9,138,406
	Closing provision		16,765,064	11,694,475
		-		
10.2	Breakup of provision is as follows:			
	Opening provision		48,431	-
	Provision made during the year		162,656	48,431
	Closing provision		211,087	48,431
		-		

		2024	2023
11	TRADE DEBTS Note	Rupees	Rupees
••			
	(Unsecured - considered good)		
	Due from associated undertakings 11.1	17,956	196,524,415
	Others	72,069,074	60,492,890
		72,087,030	257,017,305
	(Unsecured - considered doubtful)		
	Considered doubtful	9,542,897	6,840,633
	Allowance for expected credit loss 11.4	(9,542,897)	(6,840,633)
		72,087,030	257,017,305
11.1	This comprises of amounts receivable from:		
	Premier Sales (Private) Limited	-	196,501,335
	Memon Medical Institute	17,956	23,080
	11.2	17,956	196,524,415
11.2	The aging of related party balances at the reporting date is as follows:		
	Not past due	7,875	196,512,495
	Past due from 1-30 days	-	-
	Past due from 31 days onward	10,081	11,920
		17,956	196,524,415
11.3	The maximum amount due from related parties at the end of any month during the year was	:	
	Premier Sales (Private) Limited	247,881,222	196,501,335
	Memon Medical Institute	53,860	23,080
		247,935,082	196,524,415
11.4	Allowance for expected credit loss		
11.4	Allowance for expected credit loss		
	Opening balances	6,840,633	3,047,304
	Allowance for expected credit loss	2,702,264	3,793,329
	Closing balances	9,542,897	6,840,633
12	LOANS AND ADVANCES		
	Loan to employees	777,646	1,874,503
	Advances	777,040	1,077,000
	to suppliers 12.1	10,189,983	15,417,458
	to others	1,804,377	3,409,772
		11,994,360	18,827,230
		10,394,300	20 701 722

12.1 This represents advances to suppliers in the normal course of business and does not carry any interest or mark-up.

12,772,006

20,701,733

		2024	2023
13	INVESTMENT IN ASSOCIATE	Rupees	Rupees
	Carrying value	994,743	1,774,325
	Less: Share of loss on equity accounted associate	-	(597,560)
	Carrying value before impairment	994,743	1,176,765
	Less: Provision for impairment	-	(182,022)
	Less: Liquidation of investment	(994,743)	
	13.1	-	994,743
	10.1		001,710

13.1 This represents investment made in ordinary shares of Rs. 10 each of Saaf Sehatmand Services (Private) Limited that represented Nil (2023: 10%) (i.e. 400,000 shares) of the total holding of the Company. Further, the Company had significant influence over investee based on shareholders' agreement, accordingly, the investment had been accounted for as equity accounted associate.

14	TRADE DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES	Note	2024 Rupees	2023 Rupees
	LC and LG margin		5,000,000	7,783,600
	Security deposits	14.1	200,996	1,023,996
	Prepayments		1,323	207,985
	Sales Tax adjustable		9,432,717	-
	Sales tax receivable		-	1,045,580
			14,635,036	10,061,161

14.1 This represents short term deposits in the normal course of business and does not carry any interest or mark-up.

15	TAXATION AND LEVY - NET	Note	2024 Rupees	2023 Rupees
	Advance taxation		111,555,938	100,480,940
	Income tax refundable		97,468,591	82,551,314
	Taxation / levy	36	(67,607,051)	(57,914,953)
			141,417,478	125,117,301

# 16 CASH AND BANK BALANCES

Cash in hand			
Local currency		144,320	137,459
Foreign currency		843,660	885,949
		987,980	1,023,408
Cash at bank			
Current account	16.1	4,634,571	3,472,208
		5,622,551	4,495,616

16.1 This includes balances amounting to Rs. 3.923 million (2023: Rs. 2.531 million) with Shariah compliant banks.

# 17 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

Number of ordinary shares of Rs. 10/- each			2024 Rupees	2023 Rupees	
2024	2023				
3,000,000	3,000,000	Fully paid in cash	30,000,000	30,000,000	
900,000	900,000	Issued as fully paid bonus shares	9,000,000	9,000,000	
3,900,000	3,900,000		39,000,000	39,000,000	

- 17.1 Percentage of shares held by directors, chief executive officer and their spouses as at June 30, 2024 is 74.44% (2023: 74.45%).
- 17.2 The Company has one class of ordinary shares which carry no rights to fixed income. The holders of shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at the meeting of the Company. All shares rank equally with regard to the Company's residual assets.

#### 18 LOAN FROM SPONSORS

The Company had obtained a long term interest free loan from the Sponsors which at the reporting date amounts to Rs. 305 million (2023: Rs. 55 million). This loan is unsecured with no maturity period and repayable at the discretion of the Company. The loan has been classified as per the requirements of International Financial Reporting Standards (IFRS) and the requirements of Technical Release (TR-32) issued by the Institute of Chartered Accountants of Pakistan. The breakup is as follows.

	Note	2024 Rupees	2023 Rupees
Chief Executive		225,000,000	55,000,000
Director		80,000,000	
		305,000,000	55,000,000

#### 19 CAPITAL RESERVES

Capital reserve represent share premium reserve as per section 81 of the Companies Act, 2017. This can be used for the following purposes:

- to write off preliminary expenses of the Company;

- to write off expenses of, or the commission paid or discount allowed on, any issue of shares of the Company; and
- in providing for the premium payable on the redemption of any redeemable preference shares of the Company.

The Company may also use the share premium account to issue bonus shares to its members.

20	DEFERRED TAXATION	Note	2024 Rupees	2023 Rupees
	Taxable temporary differences Deferred tax liabilities			
	Property, plant and equipment		122,691,213	102,069,200
	Investment property		428,406	436,054

	2024 Rupees	2023 Rupees
Deductible temporary differences		
Intangible asset	(170,992)	(159,506)
Trade and other receivables, including advances	(2,751,182)	(1,962,346)
Slow moving stores and spares	(851,773)	(847,547)
Stock-in-trade	(599,713)	(403,379)
Difference of Turnonver Tax and Normal Tax		(27,687,291)
Deferred tax on carry forward losses	(64,483,933)	-
Unabsorbed tax depreciation	(54,262,026)	
	-	71,445,185

# 21 LONG TERM FINANCING - SECURED

	Installment payable	Repayment period	Profit rate	Note	2024 Rupees	2023 Rupees
Shariah Arrangements						
Bank Al-Habib Limited -			0.75% above			
Islamic banking	Quarterly	2019-25	6 months KIBOR	21.1	12,062,108	21,711,794
Bank Al-Habib Limited -			1% above			
Islamic banking	Quarterly	2019-25	6 months KIBOR	21.1	21,266,215	38,279,188
Bank Al-Habib Limited -			1% above			
Islamic banking	Quarterly	2022-27	6 months KIBOR	21.1	5,826,150	7,944,750
Bank Al-Habib Limited -			1% above			
Islamic banking	Quarterly	2022-27	6 months KIBOR	21.1	3,109,121	4,239,711
Bank Al-Habib Limited -			1% above			
Islamic banking	Quarterly	2023-28	6 months KIBOR	21.1	5,080,267	5,715,300
Bank Al-Habib Limited -			1% above		10 1== 0=0	
Islamic banking	Quarterly	2024-28	6 months KIBOR	21.1	43,175,250	-
Bank Al-Habib Limited -	<b>•</b> • •	0004.00	1% above	<u></u>	40,000,070	
Islamic banking	Quarterly	2024-28	6 months KIBOR	21.1	16,626,672	-
Bank Al-Habib Limited -	O: us into into i	0004.00	1% above	04.4	0.007.407	
Islamic banking	Quarterly	2024-28	6 months KIBOR	21.1	9,287,467	-
Bank Al-Habib Limited -	Quartarly	2024-28	1% above 6 months KIBOR	21.1	2 204 746	
Islamic banking	Quarterly	2024-20		21.1	3,281,716	-
Bank Al-Habib Limited -	Quartarly	2024-28	1% above 6 months KIBOR	21.1	9 456 400	
Islamic banking	Quarterly	2024-20	1% above	21.1	8,456,400	-
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR	21.2	1,327,046	3,096,438
Meezan Dank Linned	Quarterry	2019-20	1% above	21.2	1,027,040	3,030,430
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR	21.2	4,549,537	8,189,165
Moozan Bank Emitod	Quartony	2010 20	1% above	22	1,0 10,001	0,100,100
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR	21.2	1,639,363	2,732,267
		2010 20	1% above		.,,	_,. 0_,_0.
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR	21.2	1,493,583	2,489,299
			1.2% above			
Meezan Bank Limited	Quarterly	2019-25	3 months KIBOR	21.3	20,468,396	40,936,800
			1% above			
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR	21.2	-	415,240
			1% above			
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR	21.2	-	660,570
			1% above			
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR	21.2	-	235,328
			1% above			
Meezan Bank Limited	Quarterly	2020-23	3 months KIBOR	21.2	-	341,774
			4% above SBP			
Bank Al falah Limited	Quarterly	2023-32	Rate	21.4	5,356,456	5,578,325

	Installment payable	Repayment period	Profit rate	Note	2024 Rupees	2023 Rupees
			4% above SBP			
Bank Al falah Limited	Quarterly	2023-31	4% above SBP 4% above SBP	21.4	2,539,664	2,763,213
Bank Al falah Limited	Quarterly	2024-32	Rate 4% above SBP	21.4	12,983,208	12,855,378
Bank Al falah Limited Bank Al-Habib Limited -	Quarterly	2024-32	Rate 1% above	21.4	117,476,998	110,001,245
Islamic banking	Quarterly	2023-31	6 months KIBOR	21.5	273,527,524 569,533,141	318,838,345
Shariah Arrangements Less: Current portion s	hown under e	urront liabilitic			000,000,111	007,021,100
Less. Current portion s			:5			
Bank Al-Habib Limited - Is	slamic banking			21.1 & 21.5	(98,017,497)	(80,052,226)
Meezan Bank Limited				21.2 & 21.3	(27,523,699)	(29,618,962)
Bank Al falah Limited				21.4	(14,075,390)	(1,238,719)
					(139,616,586)	(110,909,907)
					429,916,555	476,114,223

- 21.1 This facility has been obtained from Bank Al-Habib Limited-Islamic banking under this diminishing musharakah aggregating to Rs. 389.667 million out of which Rs. 228.094 million (June 30, 2023: Rs. 147.267 million) utilized as at the reporting date. The term of the loan was 5 years from the date of disbursement, repayable in 20 equal quarterly installments. During the year, the Company had made repayment of Rs. 30.547 million (June 30, 2023: Rs. 40.382 million). The facility is secured by first exclusive charge of particular machinery of the Company and personal guarantee of chairman of the Board of Directors. The facility carries profit rates ranging from 17.44% to 24.16% (June 30, 2023: 11.74% to 21.06%) per annum.
- 21.2 This facility has been obtained from Meezan Bank Limited under this diminishing musharakah aggregating to Rs. 95 million out of which Rs. 35.614 million (June 30, 2023: Rs. 53.796 million) utilized as at the reporting date. The term of the loan was 2 to 5 years from the date of disbursement, repayable in 8 to 20 equal quarterly installments. During the year, the Company had made repayment of Rs. 9.151 million (June 30, 2023: Rs. 14.109 million). The facility is secured by a first exclusive charge over particular machinery of the Company. The facility carries profit rate of 20.00% (June 30, 2023: 13.01% to 20.00%) per annum.
- 21.3 This facility has been obtained from Meezan Bank Limited under this diminishing musharakah aggregating to Rs. 125 million out of which Rs. 102.342 million (June 30, 2023: Rs. 102.342 million) utilized as at the reporting date. The term of the loan was 5 years from the date of disbursement, repayable in 20 equal quarterly installments started from August 2019. During the year, the Company had made repayment of Rs. 20.468 million (June 30, 2023: Rs. 15.351 million). The facility is secured by a first exclusive charge of Baby Care machine and personal guarantee of Chairman of the Board of Directors and Chief Executive Officer. The facility carries profit rate of 20.00% (June 30, 2023: 15.85% to 19.09%) per annum.
- 21.4 This facility has been obtained under the Temporary Economic Refinance Facility (TERF) from Bank AI Falah Limited under diminishing musharakah aggregating to Rs. 180 million out of which Rs. 180 million (June 30, 2023: Rs. 180 million) utilized as at the reporting date. The term of the loan was 10 years including 2 years grace period from the date of disbursement, repayable in 32 equal quarterly installments. During the year, the Company had made repayment of Rs. 1.239 million (June 30, 2023: Rs. Nil). The SBP-ITERF Scheme is secured by first exclusive charge over specific plant & machinery imported through BAFL with 25% margin for Rs. 60 million secured by first pari passu charge over existing and future plant and machinery of the company and cross corporate guarantee of related party PharmEvo (Pvt) Ltd for Rs. 60 million, and personal guarantee of Chairman of the Board of Directors for Rs. 225 million.
- 21.5 This facility has been obtained from Bank AI Habib Limited Islamic banking under this diminishing musharakah aggregating to Rs. 450 million out of which Rs. 364.955 million (June 30, 2023: Rs. 361.643 million) utilized as at the reporting date. The term of the loan was 8 years including 1 year grace period from the date of disbursement, repayable in 28 equal quarterly installments. During the year, the Company had made repayment of Rs. 48.623 million (June 30, 2023: Rs. 42.805 million). The facility is secured by a equitable mortgage of factory property and personal guarantee of Chairman of the Board of Directors. The facility carries profit rates ranging from 18.10% to 24.04% (June 30, 2023: 11.78% to 23.09%) per annum.

22	DEFERRED GOVERNMENT GRANT	Note	2024 Rupees	2023 Rupees
	Government grant	22.1	40,404,955	48,801,839
	Less: Current portion shown under current liabilities		(8,425,158)	(8,396,884)
			31,979,797	40,404,955

22.1 The Company had availed long term finance facility. The Institute of Chartered Accountants of Pakistan (ICAP) issued the guidance for accounting of said financing through circular No. 11/2020. Accordingly, the Company recognised the Deferred Government Grant in accordance with the requirements of 'IAS 20-Accounting for Government Grants and Disclosure of Government Assistance'.

			2024	2023
		Note	Rupees	Rupees
23	TRADE AND OTHER PAYABLES			
	Creditors		379,970,928	231,773,986
	Bills payable		35,033,486	158,525,247
	Accrued liabilities	23.1	92,760,626	72,806,182
	Sales tax payable		-	3,176,684
	Workers' profit participation fund	23.2	-	11,352,780
	Workers' Welfare fund		-	3,146,618
	Provident fund payable	23.3	79,236	7,204
	Contract Liability	23.4	51,368,740	40,071,117
			559,213,016	520,859,818
23.1	Accrued liabilities			
	Salaries, wages and other benefits		25,977,242	21,391,838
	Accrued expenses	23.1.1	65,843,784	50,610,284
	Auditors' remuneration payable		939,600	804,060

23.1.1 These include Rs. 23.859 million (2023: Rs. 8.04 million) levied through The Sindh Development and Maintenance of Infrastructure Cess, 2017. As per order dated September 9, 2022, the Supreme Court of Pakistan has directed the petitioners to provide 100% bank guarantees towards the Cess.

# 23.2 Workers' profit participation fund

Opening balance	11,352,780	539,840
Provision made during the year	-	11,352,780
	11,352,780	11,892,620
Interest on funds utilised in the Company's business	1,815,818	29,767
	13,168,598	11,922,387
Amounts paid	(13,168,598)	(569,607)
Closing balance	-	11,352,780

23.3 Investments out of provident fund have been made in accordance with the provisions of section 218 of the Act and the conditions specified thereunder.

23.4 This represents advance received from various customers. Revenue recognised during the year from amounts included in contract liabilities at the beginning of the year amounted to Rs. 21.933 million (2023: Rs. 3.710 million).

72,806,182

92,760,626

24	DUE TO RELATED PARTY	Note	2024 Rupees	2023 Rupees
	Premier Sales (Private) Limited	24.1	236,148,435	-

24.1 The balance pertains to Premier Sales (Private) Limited, that acts as a sales distributor for the Company. It is responsible for distributing the Company's products in specified regions. In addition to the sales transactions, the Company reimburses it's selling and distribution expenses, incurred in the ordinary course of business.

	Note	e	2024 Rupees	2023 Rupees
25	SHORT TERM BORROWINGS - SECURED			
	From banking companies - secured			
	Islamic mode			
	Murabaha finance		123,527,977	479,681,205
	Running musharakah		382,321,989	310,530,806
	Istisna financing		130,185,645	93,416,947
	25.1	1	636,035,611	883,628,958

25.1 This represent short term financing i.e. murabaha, istisna and running musharakah obtained under profit arrangements and are secured against hypothecation of moveable fixed assets and hypothecation of current assets of the Company. The Company has murabaha financing facility of Rs. 1,025 million (June 30, 2023: Rs. 825 million) out of which Rs. 300 million (June 30, 2023: Rs. 225 million) is interchangeable with running musharakah & Rs. 675 million (June 30, 2023: Rs. 475 million) with istisna. In addition, the Company has running musharakah facility of Rs. 100 million (June 30, 2023: Rs. 100 million). During the year, profit rate on such arrangements ranged between KIBOR + 0.50% to KIBOR + 0.75% (June 30, 2023: KIBOR + 0.50% to KIBOR + 0.75%) per annum.

		2024	2023
		Rupees	Rupees
26	ACCRUED PROFIT		
	Long-term financing from Banks		
	Shariah Arrangement:		
	Diminishing musharakah	20,331,294	22,465,676
	Short-term borrowings from Banks		
	Murabaha financing	5,767,643	19,972,531
	Musharakah financing	13,345,442	11,561,458
	Istisna financing	7,925,468	5,867,696
		27,038,553	37,401,685
	Guarantee commission	73,187	-
		47,443,034	59,867,361

# 27 CONTINGENCIES AND COMMITMENTS

# 27.1 Contingencies

27.1.1 Contingent liability in respect of bank guarantees as at June 30, 2024 was Rs. 41.01 million (2023: Rs. 31.01 million). Out of this, Rs. 25 million (2023: 20 million) represents the bank guarantees issued to Director, Excise and Taxation as per the directions of the Supreme Court of Pakistan through interim order dated September 9, 2022 in relation to constitutional petition against levy of Sindh Development and Maintenance of Infrastructure Cess whereas Rs. 10.2 million (2023: Rs. 5.2 million) and Rs.5.66 million (2023: Rs. 5.66 million) represents the bank guarantees issued to Pakistan State Oil Company Limited against commercial and fleet cards for fuel and diesel and to K-Electric Limited as security deposit respectively.

27.1.2 The Company had filed a suit for infringement and passing off its Trade Mark Shield on May 8, 2014 against Dalda Foods (Private) Limited and vide order dated September 16, 2014 temporary injunction till disposal of the suit was confirmed by the Court. Later on Dalda Foods (Private) Limited preferred an appeal against the confirmation of stay order which was allowed by Division Bench of Honorable High Court of Sindh on March 19, 2016. Shield Corporation Limited appealed before the Honorable Supreme Court of Pakistan.

The Honorable Supreme Court of Pakistan referred the case to the Honorable High Court with direction to decide the case on merits. Based on the Company's counsel advice, the management is of the opinion that the case is likely to be decided in the Company's favour.

- 27.1.3 The Company had filed a constitutional petition in Honourable High Court of Sindh on March 6, 2017 against impugned recovery notice dated January 20, 2017 for Rs. 2.5 million of Karachi Municipal Corporation (KMC) on account of Municipal Utility Charges Tax (MUCT) arrears in which stay was granted by the Honorable High Court of Sindh on March 7, 2017. Based on the Company's legal counsel advice, the management is hopeful for the favorable outcome of the court case and hence no provision has been made in these financial statements.
- 27.1.4 Additional Commissioner, Inland Revenue (FBR) had issued an amended assessment order dated March 22, 2021 for the tax year 2018 through which tax demand of Rs. 6.86 million on various issues of the Income Tax Ordinance, 2001, was created. The Company had filed an appeal to Commissioner Inland Revenue (Appeals) against the order that has been decided in favour of the Company. Commissioner, Inland Revenue (FBR) has filed second appeal before Appellate Tribunal against Commissioner Inland Revenue (Appeals) order for tax year 2018. Based on the Company's tax consultant advice, the management is of the opinion that the case will be decided in Company's favour and hence no provision has been made in these financial statements.
- 27.1.5 The Company had received an assessment order from Deputy Commissioner Inland Revenue for the tax year 2018 through which demand of Rs. 13.62 million on various issues of the Sales Tax Act, 1990 was created. The Company had filed an appeal to Commissioner Inland Revenue (Appeals) against the order. The appeal was decided by remanding back the case for re-assessing claim of input tax amounting to Rs. 12.83 million while confirming recovery of certain sales tax amounts. Deputy Commissioner Inland Revenue (FBR) re-assessed the input tax claim and disallowed the input tax of Rs. 5.37 million. The Company filed an appeal to Commissioner Inland Revenue (Appeals) against the disallowance of input tax claim which has been decided in favour of the Company. Subsequently, Commissioner Inland Revenue filed an appeal to Appellate Tribunal Inland Revenue against the order of the Commissioner Inland Revenue (Appeals). Based on the Company's tax consultant advice, the management is of the opinion that the case will be decided in Company's favour and hence no provision has been made in these financial statements.
- 27.1.6 Additional Commissioner, Inland Revenue (FBR) had issued an amended assessment order dated December 23, 2022 for the tax year 2019 through which tax liability of Rs. 1.82 million on various issues of the Income Tax Ordinance, 2001, was created. The Company had filed an appeal to Commissioner Inland Revenue (Appeals) against the assessment order that has been decided partially in favor of the Company. The Company had filed an appeal to Appellate Tribunal Inland Revenue against the appeal order. Based on the Company's tax consultant advice, the management is of the opinion that the case will be decided in the Company's favour and hence no provision has been made in these financial statements.
- 27.1.7 Additional Commissioner Inland Revenue has issued an amended assessment order u/s 122(5A) dated April 5, 2024 for the tax year 2020 through which expenses amounting to Rs. 5.06 million were disallowed. The Company filed an appeal to Commissioner Inland Revenue (Appeals) against the order. Based on the Company's tax consultant advice, the management is of the opinion that the case will be decided in Company's favour and hence no provision has been made in these financial statements.
- 27.1.8 Deputy Commissioner Inland Revenue has issued an amended assessment order dated August 10, 2023 for the tax year 2021 through which tax liability of Rs. 45.99 million on various issues of the Income Tax Ordinance, 2001, was created. The Company filed an appeal to Commissioner Inland Revenue (Appeals) against the order that has been decided in favor of the Company on most of the issues resulting in deletion of tax demand of Rs. 45.74 million. Subsequently, Commissioner Inland Revenue filed an appeal to Appellate Tribunal Inland Revenue against the order of the Commissioner Inland Revenue (Appeals). Based on the Company's tax consultant advice, the management is of the opinion that the case will be decided in Company's favour and hence no provision has been made in these financial statements.
- 27.1.9 Income Tax Refund for the tax year 2022 was processed wherein tax paid u/s 148 @ 5.5% Rs. 28.67 million was treated as minimum. The Company filed an appeal to Commissioner Inland Revenue (Appeals) against the refund order that has been decided in favor of the Company with the direction to treat the said as adjustable. Subsequently, Commissioner Inland Revenue filed an appeal to Appellate Tribunal Inland Revenue against the order of the Commissioner Inland Revenue (Appeals). Based on the Company's tax consultant advice, the management is of the opinion that the case will be decided in Company's favour and hence no provision has been made in these financial statements.

# 27.2 Commitments

USA

Yemen

- 27.2.1 The Company has commitments under letter of credit for purchases amounting to Rs. 110.919 million (June 30, 2023: Rs. 291.834 million).
- 27.2.2 The Company has letter of credit and other commitments for capital expenditures amounting to Rs. 4.453 million (June 30, 2023: Rs. 78.073 million).

			2024	2023
		Note	Rupees	Rupees
28	SALES - NET			
	Gross sales			
	Local sales		4,776,086,024	5,410,470,733
	Sales tax		(746,631,469)	(812,884,905)
			4,029,454,555	4,597,585,828
	Discounts		(185,052,366)	(287,045,184)
			3,844,402,189	4,310,540,644
	Export sales	28.1	22,719,200	47,090,787
			3,867,121,389	4,357,631,431
28.1	Information by geographical area for export sales			
	Afghanistan		-	10,344,160
	Ghana		7,301,625	4,859,341
	KSA		5,317,412	-
	Ireland		-	360,903
	Mozambique		3,500,395	4,710,983
	Sudan		-	8,208,998
	UAE		-	5,954,106
	Uganda		467,515	-

28.2 Out of the total sales, sales of Premier Sales (Private) Limited the related parties comprise of 49.44 % (2023: 63.57%) respectively.

6,132,253

22,719,200

12,652,296

47,090,787

29	COST OF SALES	Note	2024 Rupees	2023 Rupees
	Raw and packaging materials consumed	29.1	2,265,072,782	2,594,411,843
	Salaries, wages and other benefits	29.2	348,440,864	299,046,728
	Fuel and power		223,382,232	168,726,235
	Stores and spares consumed		39,605,290	51,078,058
	Depreciation	6.2	115,661,773	95,920,793
	Amortization	7.2	49,826	117,638
	Provision for NRV	10	5,233,245	9,186,837
	Repairs and maintenance		30,302,788	27,298,856
	Traveling and conveyance		1,036,130	1,536,758
	Rents, rates and taxes		48,004	2,767,248
	Insurance		7,529,053	5,455,612
	Freight		2,508,168	2,358,954
	Printing and stationery		1,205,871	1,304,884
	Postage, telegram and telephone		1,340,346	915,008
	Others		3,724,668	7,851,053
			3,045,141,040	3,267,976,505

		2024	2023
		Rupees	Rupees
	Opening inventory of work in process	65,207,179	32,863,802
	Closing inventory of work in process	(85,761,711)	(65,207,179)
		(20,554,532)	(32,343,377)
		3,024,586,508	3,235,633,128
	Opening inventory of finished goods (including trading goods)	221,282,316	99,046,779
	Purchase of trading goods	61,470,265	111,882,790
	Closing inventory of finished goods (including trading goods)	(310,973,241)	(221,282,316)
		(28,220,660)	(10,352,747)
		2,996,365,848	3,225,280,381
29.1	Raw & packaging material consumed		
	Opening stock	502,636,612	510,378,288
	Purchases	2,186,772,793	2,586,670,167
		2,689,409,405	3,097,048,455
	Closing stock	(424,336,623)	(502,636,612)

2,265,072,782

2,594,411,843

29.2 These include provident fund contributions of Rs. 5.580 million (June 30, 2023: Rs. 4.668 million).

		2024	2023
	Note	Rupees	Rupees
30 SELLING AND DISTRIBUTION EXPENSES			
Salaries, wages and other benefits	30.1	364,303,523	284,266,305
Traveling and conveyance		117,508,843	89,194,575
Depreciation	6.2	3,268,341	3,882,218
Amortization	7.2	12,969	25,948
Advertisement and sales promotion		201,148,390	98,360,510
Postage, telegram and telephone		2,072,369	1,536,795
Vehicle running and maintenance		25,392,568	5,706,922
Printing and stationery		316,313	131,549
Insurance		79,079	88,930
Freight		157,091,688	131,770,461
Legal and professional		1,440,547	4,350,637
Others		21,626,285	5,952,119
		894,260,915	625,266,969

30.1 These include provident fund contributions of Rs. 6.380 million (June 30, 2023: Rs. 5.515 million).

			2024	2023
		Note	Rupees	Rupees
31	ADMINISTRATIVE AND GENERAL EXPENSES			
	Salaries, wages and other benefits	31.1	36,881,271	34,026,921
	Repairs and maintenance		5,556,950	5,306,910
	Depreciation - Property, plant and equipment	6.2	4,178,964	1,036,085
	Depreciation - Investment property	8.1	(1,706,521)	1,768,351
	Amortization	7.2	10,238	13,782
	Traveling and conveyance		394,578	269,375
	Postage, telegram and telephone		2,213,687	1,855,181
	Rent, rates and taxes		3,918,407	3,130,506

		2024	2023
Ν	Note	Rupees	Rupees
Insurance		89,357	268,369
Electricity and water charges		2,509,964	1,753,009
Printing and stationery		1,103,115	826,560
Legal and professional		6,125,555	7,684,673
Security charges		-	44,375
Fees and subscription		1,077,769	845,103
Director meeting fees		540,000	240,000
Charity and donations	31.2	480,000	2,648,000
Auditors' remuneration	31.3	1,047,600	869,616
Others		30,958	153,008
		64,451,892	62,739,824

31.1 These include provident fund contributions of Rs. 1.687 million (June 30, 2023: Rs. 1.305 million). Investments out of provident fund have been made in accordance with the provisions of section 218 of the Act and the conditions specified thereunder.

31.2 Bro	eak down of donation is as follows:	2024 Rupees	2023 Rupees
Bai	tussalam Welfare Trust	-	2,468,000
Far	nily Educational Services Foundation	180,000	180,000
Lar	ndhi Association of Trade & Industry	150,000	-
Me	mon Medical Institute Hospital	150,000	-
		480,000	2,648,000

31.2.1 With reference to donation made to Memon Medical Institute Hospital,(MMI) a related party, interest of Chairman of the Board and Chief Executive Officer of the Company in MMI is limited to the extent of their involvement in MMI as Trustees.

Auditors' remuneration	2024 Rupees	2023 Rupees
Annual audit fee	720,000	640,000
Half yearly review fee	100,000	55,000
Compliance with corporate governance review fee	50,000	40,000
Out of pocket	50,000	30,000
Other Certifications	50,000	40,216
Sales Tax	77,600	64,400
	1,047,600	869,616
	Annual audit fee Half yearly review fee Compliance with corporate governance review fee Out of pocket Other Certifications	Auditors' remunerationRupeesAnnual audit fee720,000Half yearly review fee100,000Compliance with corporate governance review fee50,000Out of pocket50,000Other Certifications50,000Sales Tax77,600

# 32 OTHER OPERATING EXPENSES

Provision for:		
Workers' Profit Participation Fund	-	11,352,780
Workers' Welfare Fund	-	3,146,618
Slow moving stores and spares	848,591	2,954,505
Exchange loss	7,711,929	27,746,483
Loss on disposal of operating fixed assets	325,863	1,149,151
	8,886,383	46,349,537

		2024	2023
	Note	Rupees	Rupees
33	OTHER OPERATING INCOME		
	Scrap sales	5,962,640	11,265,533
	Rental income	17,982,000	16,200,000
	Other income	191,731	126,283
	Grant income	8,396,884	8,371,383
	Gain on foreign exchange	-	723,976
	Reversal of provision:		
	Workers' welfare fund - prior	101,621	72,881
		32,634,876	36,760,056

# 34 FINANCE COSTS

Shariah Arrangement		
Profit on short term borrowings	183,214,362	125,203,982
Rent on diminishing musharakah	114,945,520	76,043,878
Guarantee commission	194,767	74,578
Bank charges	645,988	344,871
	299,000,637	201,667,309
Non-Shariah Arrangement		
Interest on salary refinancing	-	1,158,611
Interest on WPPF	1,815,818	29,767
Guarantee commission	3,367	1,556
Bank charges	150,734	269,024
	300,970,556	203,126,267

# 35 MINIMUM TAX DIFFERENTIAL

This represents portion of minimum tax paid under section 113 of Income Tax Ordinance (ITO, 2001), representing levy in terms of requirements of IFRIC 21/IAS 37. (Note 5.14).

# 36 TAXATION

Current			
for the year		-	40,987,126
prior year	36.1	16,098,552	(4,630,019)
		16,098,552	36,357,107
Deferred		(71,445,185)	28,806,509
	36.1	(55,346,633)	65,163,616

36.1 On September 18, 2024, the Supreme Court of Pakistan rendered a judgment disallowing tax credits under Section 65B of the Income Tax Ordinance 2001 for tax years subsequent to 2019. Consequently, the Company has recorded a provision in relation to the tax credit claimed under Section 65B for the tax year 2020.

36.2 Reconciliation of current tax charged as per tax laws for the year, with current tax recognised in the profit and loss account, is as follows:

Income tax under IAS 12	-	40,987,126
Income tax levy under IFRIC 21/IAS 37	50,144,427	16,927,827
Current tax liability as per Income Tax Ordinance	50,144,427	57,914,953

The provision of current tax liability for the year contains minimum tax at 1.25% of the net turnover for the year and final tax regime at 1% of export proceeds.

		2024 Rupees	2023 Rupees
37	(LOSS) / EARNINGS PER SHARE - BASIC AND DILUTED	·	·
	(Loss) / profit for the year (Rupees)	(362,679,387)	144,964,155
		(Number of	f shares)
	Weighted average number of ordinary	(Number of	f shares)
	Weighted average number of ordinary shares in issue during the year (shares)	(Number of 3,900,000	f <b>shares)</b> 3,900,000

37.1 There are no dilutive potential ordinary shares outstanding as at June 30, 2024 and 2023.

			2024	2023
38	CASH GENERATED FROM OPERATIONS	Note	Rupees	Rupees
30	CASH GENERATED FROM OPERATIONS			
	(Loss) / (profit) before taxation		(367,881,593)	227,055,598
	Adjustments for:			
	Depreciation - Property, plant and equipment	6.2	119,696,036	100,839,096
	Depreciation - Investment property	8.1	1,706,521	1,768,351
	Amortization	7.2	73,033	157,368
	Share of loss on equity accounted associate	13	-	597,560
	Impairment loss in equity accounted associate	13	-	182,022
	Provision of impairment of trade debts	11.4	2,702,264	3,793,329
	Exchange loss / (gain)		51,627	(723,976)
	Loss on disposal of property, plant and equipment		325,863	1,149,151
	Finance costs	34	300,970,556	203, 126, 267
	Changes in:			
	Stores and spares		(10,615,584)	(10,825,303)
	Stock-in-trade		121,021,626	(185,715,561)
	Trade receivables		182,228,011	(204,700,718)
	Loans and advances		7,929,727	1,178,094
	Trade deposits and short term prepayments		(4,573,875)	37,867,002
	Trade and other payables		38,353,198	257,565,537
	Due to related party		236,148,435	-
	Cash generated from operations		628,135,845	433,313,817

# 38.1 Reconciliation of movements of liabilities to cash flows arising from financing activities

	Long term financing	Loan from Sponsors	Short term borrowings	Dividend payable	Total
Note	21	18	25		
			Rupees		
Balance as on July 01, 2023	635,825,969	55,000,000	573,098,152	886,520	1,264,810,641
Dividend declared				-	-
Proceeds from long term loans	88,431,088	-	- ]	-	88,431,088
Loan proceeds from CEO and Director	-	250,000,000	-	-	250,000,000
Proceeds from short term borrowings	-	-	1,085,827,567	-	1,085,827,567
Repayment of long term loans	(114,318,961)	-	-	-	(114,318,961)
Repayment of short term borrowings	-	-	(1,405,212,097)	-	(1,405,212,097)
Dividend paid	-	-	-	(6,842)	(6,842)
	(25,887,873)	250,000,000	(319,384,530)	(6,842)	(95,279,245)
Balance as on June 30, 2024	609,938,096	305,000,000	253,713,622	879,678	1,169,531,396
Balance as on July 01, 2022	723,671,831	55,000,000	482,059,575	998,894	1,261,730,300
Dividend declared				-	-
Proceeds from long term loans	67,725,823	-	-	-	67,725,823
Proceeds from short term borrowings	-	-	1,272,456,468	-	1,272,456,468
Repayment of long term loans	(155,571,685)	-	-	-	(155,571,685)
Repayment of short term borrowings	-	-	(1,181,417,891)	-	(1,181,417,891)
Dividend paid	-	-	-	(112,374)	(112,374)
	(87,845,862)		91,038,577	(112,374)	3,080,341
Balance as on June 30, 2023	635,825,969	55,000,000	573,098,152	886,520	1,264,810,641

39	CASH AND CASH EQUIVALENTS	Note	2024 Rupees	2023 Rupees
	Running musharakah - secured	25	(382,321,989)	(310,530,806)
	Cash and bank balances	16	5,622,551	4,495,616
			(376,699,438)	(306,035,190)

# 40 ENTITY-WIDE INFORMATION

The Company constitutes of a single reportable segment, the principal classes of products of which are oral care, baby care and hygiene products.

The Company's principal classes of products accounted for the following percentages of sales :

	2024	2023
Baby care Oral care	90.34% 8.73%	89.64% 8.94%
Hygiene	0.93% 100.00%	1.42% 100.00%

# 41 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### 41.1 Risk management policies

The Company's objective in managing risks is the creation and protection of shareholders' value. Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Company's continuing profitability. The Company is exposed to credit risk, liquidity risk and market risk (which includes foreign currency risk, interest rate risk and other price risk) arising from the financial instruments it holds.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The Audit Committee is assisted in its oversight role by Internal Audit. Internal Audit undertakes both regular and adhoc reviews of risk management controls and procedures, the results of which are reported to the Audit Committee beside various management reports for the risk management purpose.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

# 41.2 Credit risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties fail to perform as contracted and arises principally from trade debt, other receivables, and bank balances. The Company's policy is to enter into financial contracts with reputable counter parties in accordance with the internal guidelines and regulatory requirements.

# Exposure to credit risk

Credit risk of the Company arises principally from the trade debts, deposits, loan and bank balances. The carrying amount of financial assets represents the maximum credit exposure and the maximum exposure to credit risk at the reporting date is as follows:

	2024 Rupees	2023 Rupees
ite.	1 246 092	2 160 082
osits ns	1,346,982	2,169,982
	777,646	1,874,503
	72,087,030	257,017,305
inces	5,622,551	4,495,616
	79,834,209	265,557,406

The maximum exposure to credit risk before any credit enhancements for trade debts at the reporting date by type of customer is as follows:

Distributors	-	196,501,335
Institutions / others	72,087,030	60,515,970
	72.087.030	257.017.305

Based on the past experience, consideration of financial position, past track records and recoveries, the management does not expect non-performance on its credit exposure. Accordingly, the credit risk is minimal.

	2024	2023
	Rupees	Rupees
The aging of trade debts at the reporting date is:		
Not past due	37,875,786	217,615,676
Past due 1-30 days	14,965,849	27,855,480
Past due 31-180 days	16,618,370	12,042,821
Past due 181 - 360 days	11,105,524	4,640,861
Above 360 days	1,064,398	1,703,100
	81,629,927	263,857,938
Allowance for expected credit loss	(9,542,897)	(6,840,633)
	72,087,030	257,017,305

To manage exposure to credit risk in respect of trade debts, management performs credit reviews taking into account the customer's financial position, past experience and other factors. Where considered necessary, advance payments are obtained from certain parties. For trade receivables, the Company has a policy to record provision for expected credit losses as per requirements of IFRS-9, the basis of which have been disclosed in detail in note 5.8.1

The exposure to banks is managed by dealing with variety of major banks and monitoring exposure limits on continuous basis. The ratings of banks ranges from AA+ to AAA.

# Concentration of credit risk

Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their abilities to meet contractual obligation to be similarly affected by the changes in economic, political or other conditions. The Company believes that it is not exposed to any major concentration of credit risk.

#### 41.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due under both normal and stress conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The following are the contractual maturities of financial liabilities, including interest payments, if any:

#### **Financial liabilities**

	Carrying	On	Contractual	Less than one	Two to ten
	amount	Demand	Cash Flows	year	years
June 30, 2024					
Long-term financing	569,533,141	-	569,533,141	139,616,586	429,916,555
Trade and other payables	507,844,276	-	507,844,276	507,844,276	-
Accrued profit	47,443,034	-	47,443,034	47,443,034	-
Short-term borrowings	636,035,611	-	636,035,611	636,035,611	-
	1,760,856,062	-	1,760,856,062	1,330,939,507	429,916,555

	Carrying amount	On Demand	Contractual Cash Flows	Less than one year	Two to ten years
June 30, 2023	-				
Long-term financing	587,024,130	-	587,024,130	110,909,907	476,114,223
Trade and other payables	463,112,619	-	463,112,619	463,112,619	-
Accrued profit	59,867,361	-	59,867,361	59,867,361	-
Short-term borrowings	883,628,958	-	883,628,958	883,628,958	-
	1,993,633,068	-	1,993,633,068	1,517,518,845	476,114,223

### 41.4 Market risk

Market risk is the risk that changes in market price, such as foreign currency rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments. The Company is not exposed to any other price risk.

### a) Foreign currency risk

Foreign currency risk is the risk that the future cash flows of financial asset or a liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions entered into in foreign currencies. At the reporting date the Company's exposure to foreign currency risk is as follows:

	USD		JPY	
	2024	2023	2024	2023
Net exposure	96,592	549,468	4,000,000	-

The following significant exchange rates have been applied.

	Average rate		Reporting	date rate
	2024	2023	2024	2023
USD to PKR	283.24	248.00	278.34	285.99
JPY to PKR	1.90	1.81	1.73	1.99

#### Sensitivity analysis

At the reporting date, if the PKR had strengthened by 10% against the USD and JPY with all other variables held constant, it will increase the profit by the amount shown below;

Effect on profit or loss	2024	2023
USD	2,688,538	15,714,227
JPY	692,000	-
	3,380,538	15,714,227

The weakening of the PKR against USD and JPY would have had an equal but opposite impact on the profit.

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

### b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposure arises from long term loans and short term borrowings. At the reporting date the interest rate profile of the Company's interest bearing financial instruments is as follows:

	2024	2023	2024	2023
	Effec	Effective rate		amount
Financial liabilities	(In p	ercent)		
Variable rate instruments				
Long term loans	24.16 - 17.44	23.09 -11.74	431,176,815	455,825,969
Short term borrowings	25.21 - 17.64	11.23 - 22.86	382,321,989	310,530,806
			813,498,804	766,356,775

#### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect the statement of profit or loss.

### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increase / (decrease) profit for the year by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant. The analysis is performed on the same basis for the prior year.

	Statement of profit or loss 100 bps 100 bps increase decrease Rupees'
At June 30, 2024 Cash flow sensitivity - Variable rate financial liabilities	8,134,988 (8,134,988)
At June 30, 2023 Cash flow sensitivity - Variable rate financial liabilities	7,663,568 (7,663,568)

The sensitivity analysis prepared is not necessarily indicative of the effects on profit for the year and assets / liabilities of the Company.

### c) Other price risk

The risk that fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices such as of equity securities due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market.

#### Exposure

The Company has classified its investments at equity accounting therefore no exposure to other price risk exists at the reporting date.

	2024	2023
Note	Rupees	Rupees
	1,346,982	2,169,982
	777,646	1,874,503
11	72,087,030	257,017,305
16	5,622,551	4,495,616
	79,834,209	265,557,406
t		
21	569,533,141	587,024,130
23	507,844,276	463,112,619
26	47,443,034	59,867,361
25	636,035,611	883,628,958
	1,760,856,062	1,993,633,068
	11 16 21 23 26	Note Rupees 1,346,982 777,646 11 72,087,030 16 5,622,551 79,834,209 t 1 21 569,533,141 23 507,844,276 26 47,443,034 25 636,035,611

### 42 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the Company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset either directly that is, derived from prices.

- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unadjusted) inputs.

Transfer between levels of the fair value hierarchy are recognised at the end of the reporting period during which the changes have occurred. At the reporting date, none of the financial instruments of the company are carried at fair value.

The Company has not disclosed the fair values for all other financial assets and financial liabilities, as these are either short term in nature or reprice periodically. Therefore, their carrying amounts are reasonable approximation of fair value.

#### 43 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The related parties comprise of other associated companies, key management personnel, directors and post employment benefit plan. Transactions with related parties and associated undertakings other than those disclosed elsewhere in the financial statements are as under:

#### 43.1 Transactions

				2024	2023
Name	Nature of relationship	Basis of relationship	Nature of transaction	Rupees	Rupees
Premier Sales (Private) Limited	Associated undertaking	Common Director	Sale of goods - net off discount of Rs. 00.125 million (2023: Rs.97.265 million)	1,911,741,792	2,855,397,932
			Reimbursement of selling and distribution expenses	321,855,509	208,946,474
Memon Medical Institute	Associated undertaking	Common Director	Sale of goods Donation	50,586 150,000	51,044
	undertaking	Director	Donation	100,000	
EHC (Private) Limited	Associated undertaking	Key management personnel	Sale of goods	-	5,422,452
Scitech Health (Private) Limited	Associated undertaking	Common Director	Purchase of goods	-	15,795
Nagaria Textile Mills (Private) Limited	Associated undertaking	Common Director	Warehouse rent	-	2,570,880
Mr. Mohammad Haroon Qassim	Related parties	Chief Executive	Loan received	170,000,000	-
Mr. Mohammad Salman Qassim	Related parties	Director	Loan received	80,000,000	-
Employees provident fund	Retirement benefit fund	Employees benefit fund	Contribution made	13,646,786	11,488,671
Key management personnel	Related parties	Executives	Remuneration and benefits	57,857,329	52,181,300

43..2 The Company does not have any shareholding in above related parties as on June 30, 2024 (June 2023: Nil).

433	Year end balances	2024 Rupees	2023 Rupees
	Receivable from related parties (refer note 11.1)	17,956	196,524,415
	Payable to related parties (refer note 24)	236,148,435	-
	Loan from Sponsors (refer note 18)	305,000,000	55,000,000

- 43..4 The details of compensation paid to key management personnel are shown under the heading of "Remuneration of Chief Executive, Directors and Executive (note 44)". There are no transactions with key management personnel other than under their terms of employment.
- The transactions with related parties are conducted at terms agreed and as approved by the Company's Board of Directors. 43..5

#### 44 **REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES**

a) The aggregate amount charged in the financial statements for remuneration, including all benefits to Chief Executive, Directors and Executives of the Company is as follows:

[	2024					2023			
	Chief Executive	Director	Executives	Total	Chief Executive	Director	Executives	Total	
Ē				(Rupe	es) -				
Managerial remuneration	-	-	67,162,381	67,162,381	-	-	64,180,235	64,180,235	
Bonus	-	-	-	-	-	-	9,955,612	9,955,612	
Provident fund	-	-	6,731,276	6,731,276	-	-	6,221,796	6,221,796	
Meeting fees	-	540,000	-	540,000	-	240,000	-	240,000	
Other benefits	-		77,826,654	77,826,654			76,438,736	76,438,736	
Total	-	540,000	151,720,311	152,260,311		240,000	156,796,379	157,036,379	
Number of persons	1	3	27	31	1	3	32	36	

- b) The Chief Executive and Executive Director have not drawn any remuneration.
- c) The Chief Executive, Executive Director, Executives and their families are also covered under hospitalization insurance.
- d) The Chief Executive, Executive Director and Executives are also covered under group life insurance.
- e) Chairman of the Board, Chief Executive, Executive Director and one of the Non-Executive Director have not drawn any board and its committees attendance fees from the Company.

#### 45 CAPITAL MANAGEMENT

The Company's objectives when managing capital are:

- to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders and benefits for (i) other stakeholders.
- (ii) to maintain an optimal capital structure to reduce the cost of capital.

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board of Directors monitor the return on capital, which the Company defines as profit or loss for the year divided by total shareholders' equity. The Board of Directors also monitor the level of dividend to ordinary shareholders. There were no changes to the Company's approach to capital management during the year and the Company is not subject to externally imposed capital requirements.

The Company manages the capital structure in the context of economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to reduce debt etc.

The Company finances its operations through equity, borrowings and management of working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

The proportion of debt to equity at the reporting date was:	
Total Borrowings (notes 21 & 25) 1,205,568,752 1,470,653,0	88
Less: cash and bank balances (note 16) (5,622,551) (4,495,6	516)
Net debt 1,199,946,201 1,466,157,4	72
Total equity 636,244,501 748,923,8	88
Total capital 1,836,190,702 2,215,081,3	60
Gearing ratio 65.35% 66.19%	

#### 46 CAPACITY AND PRODUCTION

The production capacity of the plant can not be determined as this depends upon relative proportion of various products and components.

### 47 NUMBER OF EMPLOYEES

The number of employees as at period ended Jun 30, 2024 was 128 (June 30, 2023: 129) and average number of employees during the year was 134 (June 30, 2023: 127).

#### 48 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue on September 26, 2024 by the Board of Directors of the Company.

### 49 CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purpose of comparison and better presentation. However, no significant reclassification has been made other than those mentioned in these financial statements.

### 50 GENERAL

Figures have been rounded off to the nearest Pakistan rupee unless otherwise stated.

uuun

Mohammad Haroon Qassim Chief Executive

On

Muhammad Rafique Umer Afinwala Director

Yasir Yousuf Chhabra Chief Financial officer

## NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 53<sup>rd</sup> Annual General Meeting (AGM) of the shareholders of the Company will be held on Monday, October 28, 2024 at 10:00 a.m. at 109, Business Avenue, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi and through video link to transact the following business:

### **ORDINARY BUSINESS**

- 1. To confirm the minutes of the last Annual General Meeting held on October 19, 2023.
- 2. To receive, consider and adopt the audited Financial Statements of the Company for the year ended June 30, 2024 along with Auditors' report and Directors' report thereon.



https://corporate.shield.com.pk/corporate/invrealtion/

3. To appoint auditors of the Company for the ensuing year ending June 30, 2025 and fix their remuneration.

### OTHER BUSINESS

4. To transact any other business with the permission of the Chair.

By order of the Board

**Company Secretary** 

Hafiz Muhammad Hasan

Karachi: September 26, 2024

### Notes:

- 1. The Share Transfer Book of the Company will remain closed from October 17, 2024 to October 28, 2024 (both days inclusive).
- 2. A member entitled to attend and vote at the meeting may appoint another member as his/her proxy to attend, speak and vote on his/her behalf. Forms of proxy must be deposited at the registered office of the Company not less than 48 hours before the time of the meeting.
- 3. Pursuant to circular 4 of 2021 issued by SECP, shareholders who wish to participate virtually in the AGM are requested to email below mentioned information with subject "Registration for 53<sup>rd</sup> AGM of Shield" along with valid copy of both sides of Computerized National Identify Card (CNIC) at general.meetings@shield.com.pk not less than 48 hours before the time of the meeting.

Name of Shareholder CNIC Number Folio / CDS Account #	Registered email Address	Cell Number
---	-----------------------------	-------------

Video conference link details and login credentials shall be shared with only those shareholders whose required information is received through their registered email address within the specified time.

Shareholders can also provide their comments and questions for the agenda items of the AGM at the aforesaid email address.

- 4. Shareholders (non-CDC) are requested to promptly notify the Company's Share Registrar of any change in their addresses and submit if applicable to them, the Non-deduction of Zakat Form CZ-50 with the Share Registrar of the Company M/s. CDC Share Registrar Services Limited, CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi. All the Shareholders holding their shares in book entry form are requested to please update their addresses and Zakat status with their respective Participants.
- 5. Under the provisions of Section 242 of the Companies Act, 2017 and the Companies (Distribution of Dividends) Regulations, 2017, it is mandatory for a listed company to pay cash dividend to its shareholders only through electronic mode directly into bank account designated by the entitled shareholders. Shareholders who have not yet submitted their International Bank Account Number (IBAN) are requested to fill in Electronic Credit Mandate Form available on the Company's website; www.shield.com.pk and send it, duly signed along with a copy of CNIC, to the Share Registrar of the Company in case of physical shares. In case shares are held in CDC then Electronic Credit Mandate Form must be submitted directly to shareholder's broker/participant/CDC account services.
- 6. As per provisions of Section 244 of the Companies Act, 2017, any dividend and/or share certificate which are remained unclaimed or unpaid for a period of three years from the date these have become due and payable, the Company shall be liable to deposit those unclaimed / unpaid amounts with the Federal Government as per the directives to be issued by SECP from time to time. Shareholders, whose dividends still remain unclaimed and/or undelivered share certificates are available with the Company, are hereby requested to approach the Company to claim their outstanding dividend amounts and/or undelivered share certificates.
- 7. In compliance with section 223(6) of the Companies Act, 2017, pursuant to the SECP's S.R.O. 389(I)/2023 dated March 21, 2023 and the shareholders' approval in the 52<sup>nd</sup> Annual General Meeting held on October 19, 2023 to circulate the annual audited financial statements to its members through QR enabled code and weblink. Thus, the audited financial statements of the Company for the year ended June 30, 2024 can be accessed through the QR enabled code and the weblink. The Company will, however, provide hard copy of the Annual Audited Financial Statements to the shareholders at their registered addresses, within seven days, on request, free of cost. The request form is available on Company's website.
- 8. As per section 72 of the Companies Act, 2017 every existing Company is required to replace its physical shares with book-entry form in a manner as may be specified and from the date notified by SECP, within a period not exceeding four years from the commencement of the Companies Act, 2017. The SECP through its letter # CSD/ED/Misc./2016-639-640 dated March 26, 2021 has advised the listed companies to pursue their such members who still hold shares in physical form, to convert their shares into book-entry form. The shareholders having physical shareholding may please open CDC sub-account with any of the brokers or investors account directly with CDC to place their physical shares into script-less form. This will facilitate the shareholders in many ways, including safe custody and sale of shares, any time they want, as the trading of physical shares is not permitted as per existing regulations of the Pakistan Stock Exchange Limited.
- 9. Shareholders can also avail video conference facility, in this regard, please fill the following and submit to registered address of the Company at least 7 days before holding of the Annual General Meeting. If the Company receives consent from members holding in aggregate 10% or more shareholding residing at a geographical location, to participate in the meeting through video conference at least 7 days prior to date of the meeting, the Company will arrange video conference facility in the city subject to availability of such facility in that city.

I/We \_\_\_\_\_of \_\_\_\_being a member of Shield Corporation Limited, holding \_\_\_\_\_ordinary shares as per Registered Folio / CDS Account No. \_\_\_\_\_hereby opt for video conference facility at \_\_\_\_\_.

Name and signature

Date

- 10. According to Section 119 of the Companies Act, 2017 and Regulation 19 of the Companies (General Provisions and Forms) Regulations, 2018, all physical shareholders are advised to provide their mandatory information such as CNIC number, address, email address, contact mobile/telephone number, International Bank Account Number (IBAN), etc. to our Share Registrar immediately to avoid any non-compliance of law or any inconvenience in future.
- 11. CDC Account Holders will further have to follow the under mentioned guideline as laid down in circular 1 dated January 26, 2000 issued by SECP.

### A. For Attending the Meeting

- i. In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall authenticate his/her identity by showing his/her original computerized National Identity Card (CNIC) or original passport at the time of attending the meeting.
- ii. In case of corporate entity, the Board of Directors' resolution / power of attorney with specimen signature of the nominee shall be produced (unless it has been provided earlier) at the time of the meeting.

### B. For Appointing Proxies

- i. In case of individuals, the account holder or sub-account holder and / or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
- ii. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned in the form.
- iii. Attested copies of CNIC or passport of beneficial owner and the proxy shall be furnished with the proxy form.
- iv. The proxy shall produce his / her original CNIC or passport at the time of the meeting. In case of corporate entity, the Board of Directors' resolution / power of attorney with the specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.
- 12. Pursuant to Para 3(a) of SRO 634(I)/2014 dated July 10, 2014 issued by the SECP the financial statements and reports have been placed on website of the Company.

The Company Secretary Shield Corporation Limited Office No 1007, 10<sup>th</sup> Floor, Business Avenue, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi-74500, Pakistan

## **Proxy Form**

Signature of the Shareholder

I/We			of
	being a member o	f Shield Corporation Limited and hold	er
of ordinary shares he	reby appoint		of
or	failing		of
who is also a membe	r of Shield Corporation Limit	ed, as my / our proxy to attend vote f	or
me / us and on my/our behalf at the Annual Gene	ral Meeting of the Company t	o be held on Monday, October 28, 202	<u>2</u> 4
and at any adjournment thereof.			
As witness my/our hand(s) this	day of	., 2024;	
Signed in the presence of:			
		Affix Revenue	
(Signature of Witness1)	(Signature of Witness 2)	Stamp	
Name:	Name:		
CNIC No:	CNIC No:		
		-	

(Name in Block Letters) Folio No. / CDC Account No.

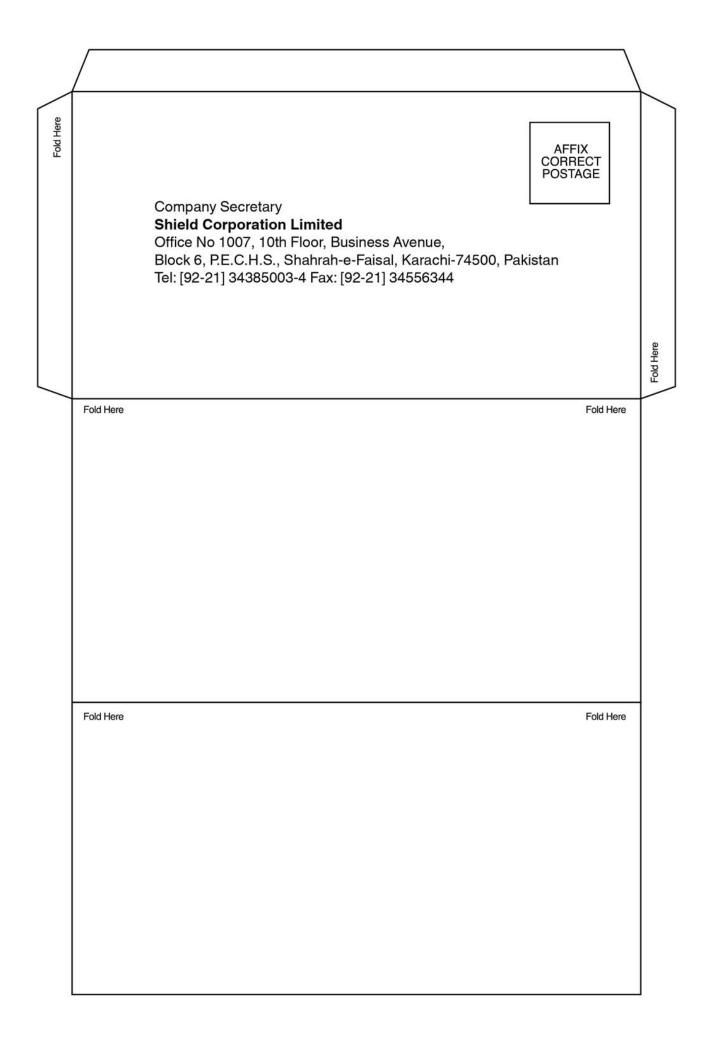
Notes:

- 1. Member is requested:
  - a) to affix Revenue Stamp at the place indicated above
  - b) to sign in the same style of signature as registered with the Company.
  - c) to write down his/her Folio Number / CDC Account Number
- 2. For the appointment of the above proxy to be valid, this instrument must be received at registered office of the Company at Office No 1007, 10th Floor, Business Avenue, Block 6, P.E.C.H.S., Shahrah-e-Faisal, Karachi at least forty-eight hours before the time fixed for the meeting.
- 3. Any alteration made in this instrument of proxy should be initialed by the person who signs it.
- 4. In case of Joint holders, the vote of the senior who tenders a vote whether in person or by proxy will be accepted to the exclusion of the votes of the other joint holders, and for this purpose the seniority will be determined by the order in which the names stand in the Register of Members.
- 5. The proxy must be member of the Company

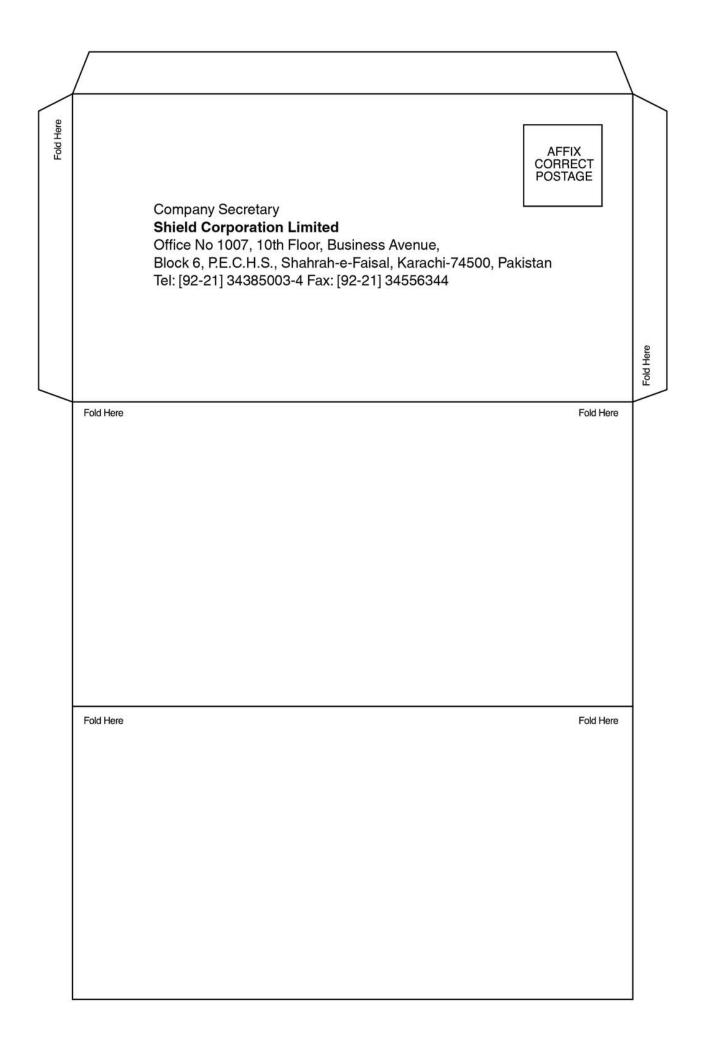
For CDC Account Holder / Corporate Entities:

In addition to the above, the following requirements have to be met:

- 1. The proxy must be witnessed by two persons whose names, addresses and CNIC shall be mentioned on the form.
- 2. Attested copies of CNIC or passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- 3. The proxy shall produce his/her original CNIC or Passport at the time of meeting.
- 4. In case of corporate entity, the Board of Directors resolution/power of attorney with the specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the company.



جیثیت رکن شیلڈ کار پوریش کی ٹیڈاور حامل (نام و پیة ) (نام و پیة )		<u>بر</u>
(نام ويبته)	کویان کی غیرحاضری کی صورت میں	
( نام و پیته )		
۲ <b>۰۲</b> ء کوہونے والے سالا نہ اجلاس عام میں شرکت کرنے اور میرے/ ہمارے ایما پرچق رائے دہی استعمال کرنے کے لیے یا		
-0	ی بھی التوا کی صورت میں اپنا/ ہمارا پراکسی ( مختار ) مقرر کرتا ہور	2
میرے/ہمارے دستخط ان کی موجود گی میں کیے گئے:	ج روز	Ţ
محصول ثكرت		
چپاں کریں		
دوسرےگواہ کے دشخط	ے گواہ کے دستخط	1
		-0
- CNIC	CNI نبر:	C
		Ū
شيئر ہولڈر کے دستخط	······i(	-1
	يونمبرياسی ڈی سی اکاؤنٹ نمبر :	
	:	
	۔ رکن سے درخواست ہے کہ دیر محمد ایک من مہ مگر میں	
	(۱) محصول نکٹ او پر مخصوص جگہ پر لگا ئیں (ب) بالکل وہی د منتخط کریں چیسے کہ کمپنی کے دجشر میں کیے گئے	
	(ب) باطلوہ کی شخط کریں بیسے کہ چن کے رجستر یک کیے گئے (ج) اینا فولیونبر/سی ڈی سی اکاؤنٹ نمبر لکھیں	
ن ہے کہ بیفار میپنی کومیڈنگ شروع ہونے سے 48 گھنے قبل کمپنی کے رجسڑ ڈآفس1007، بزنس ایو نیو، بلاک6 ، پی،ای، تی ،ایتی ،ایس، شاہرا		
<i>ى - ئديمار   چې د يمک ترد ک د ح</i> ے حک مح <i>ر جرد - ۲۰ ۲۵۵۵ پر کا یو یو بو</i> حک کا	۔ فیصل کراچی پر موصول ہوجائے۔	.2
میم کامجاز وہی فرد دے جس نے اس برد منتخط کیے ہیں۔	۔ اس مختارنامہ( پرانسی فارم ) میں سی بھی قتم کی تبدیلی وز	.3
۔ ) کا خواہ خوداندراج کرے یا محتار کار کے ذریعے، پیشلیم کرلیا جائے گا کہ دوسرے جوائنٹ ہولڈرز کے دوٹ خارج ہو گئے ہیں۔اس حوالے سے	· · · · · · · · · · · · · · · · · · ·	.4
2012 B-2014 (AD) (D) (C) (D) (D) (D) (D) (D) (D) (D) (D) (D) (D	ہونے کالقین رجسڑ میں درج ناموں کی ترتیب کے صاب	
	۔ مختارکار کا تمینی کارکن ہونا ضروری ہے۔	.5
	ڈی می اکاؤنٹ ہولڈرز/کاریوریٹ ادارے کے لیے	
	ج بالا کے علاوہ ذیل کی شرائط وضوابط پر بھی پورااتر ناضروری ہے	
نظ ہونے چاہئیں،اوران کے نام، یے اور تو می شاختی کا رڈنمبر فارم میں درج ہوں		-1
نے والے فرد )ادر مختار کار کیا جامنتی کارڈیا پاسپورٹ کی نقول موجود ہوں		-2
		.3
یکٹرز کی قرارداد/ پادرآف اٹارنی کے دستخط،اگر پہلے فراہم نہ کیے گئے ہوں، مختار نامہ ( پراکسی فارم ) کے ہمراہ کمپنی میں جمع کرانا ہوں گے۔	۔ کارپوریٹ ادارہ ہونے کی صورت میں، بورڈ آف ڈائر ک	.4



- - k۔ 🔹 ۳۰ جون سبع کو کمپنی کے پردنو یڈنٹ فنڈ سے کی گٹی سرما بیکاری کی مالیت 60.45 ملین روپے ہے۔
    - ا۔ گذشتہ 6سال کے لیے اہم آپریٹنگ ااور فنانش ڈیٹا کا خلاصہ ساتھ منسلک ہے۔

-i

m- سسمینی بے تمام ڈائریکٹرز، ڈائریکٹرزٹریننگ پروگرام سے متعلق کوڈ آف کارپوریٹ گوزمنس کی شرائطا ورضروریات کے ساتھ مطابقت رکھتے ہیں۔

## مستف**تبل کا منظر تا مہ** اپنی مصنوعات کی قیبتوں کی ایڈجسٹمنٹ پرہم جم میں اضاف کے لئے پرعز م ہیں۔اس کے علاوہ ہم اپنی برآ مدات میں اضاف کے لیے کوشاں ہیں۔ ز رِمبادلہ کی شرح میں استحکام اور پالیسی ریٹ میں 22 سے 17.5% تک حالیہ کی اور ور کنگ کیپیٹل کی ضروریات میں افا دیت کے ساتھ بھینی کو مالیاتی لاگت کے اخراجات میں کی توقع ہے۔ کمپنی کے موجودہ چیلنجوں اور معاشی صورتِ حال کے باوجود، انتظامیہ کمپنی کی پائیداری کے حصول کے لیے کوشاں ہے۔کاروباری برادری آئی ایف کے نئے پروگرام سے پالیسی ریٹ میں مزید کی اور معیشت میں استحکام کی منتظر ہے۔

## **اظمپارتشکر** ہم با قاعدہ <sup>تع</sup>ریف اوراظہار ﷺ کر کرناچا ہے ہیں: • اپنے بورڈ کے رفقاء کی قابل قدر ہنمائی اور حمایت پر <sup>م</sup>شکور ہیں • اپنے قابل قدر کسٹمرز اور کنزیومرز کا جنھوں نے ہماری پروڈکٹس پر بھر پوراعتاد کیا اور کمپنی کی پائیدارتر قی میں اپنی حمایت اور تعاون کویقینی بنایا۔ • میں مدینہ ملہ کر حدیث میں کہ شوں نے ہماری پروڈکٹس پر بھر پوراعتاد کیا اور کمپنی کی پائیدارتر قی میں اپنی حمایت اور تعاون کویقینی بنایا۔

- ، اپنے ملاز مین کا، جواپنی پرعز مکوششوں ، وفا داری اورککن کا مظاہرہ کرر ہے ہیں۔
- اپنے قابل احتر ام سپلائیرز، بینکرز ،اورتمام اسٹیک ہولڈرز کاجو ہماری کمپنی کی مسلسل ترقی میں اپنی مدداور حصہ ملا رہے ہیں۔

بورڈ آف ڈائر کیٹرز کی طرف سے

محمدر فیق عمرا فینوالا د ایرٔ یکیر

Uuuun

محمد ہارون قاسم چف ایگزیکٹو

کراچی: ۲۶ ستمبر ۲**۳۰ ب** 

## سم**پنی برنس کے ماحول پراثرات** سمپنی EMS ISO 14001 کی کمپلائنس اور سرویلنس کے ذریعے ماحول پر پڑنے والے اثرات کو کم سے کم کرنے کے لیے پرعزم ہے۔ ہر شعبہ اس بات کویقینی بنا تا ہے کہان کی روز مرہ کی سرگرمیاں مندرجہ ذیل ماحولیاتی پہلوؤں پر محیط ہوں:

- ویسٹ پنجمنٹ کی حکمت عملیوں کے ذریعے آلودگی سے بچاؤاوروسائل کی کھپت کو کم کیا جاتا ہے،ان طریقوں سے مناسب حد تک نکلنےوالے کچرےاور فضلے وغیرہ کے اخراج کے دوبارہ استعال کو کم سے کم کرنے ،ریکوری اورری سائیکلنگ کوفر وغ ملتا ہے۔
- قدرتی وسائل جیسے بجلی،قدرتی گیس،تیل،ڈیزل اور پانی کے استعال کی با قاعدہ گمرانی اور جانچ کی جاتی ہے۔ہم ایسی ٹیکنا لوجیز کے حصول کے لیے سرما بیکاری جاری رکھے ہوئے ہیں، جونوا نائی کے استعال کے حوالے سے زیادہ کارگر ہوں اورجنھیں ہم اپنی موجودہ مشینوں سے بدل سکیں۔
  - ، ماہانہ فائر ڈرلز کے ساتھا بمرجنسی میں تیارر بنے کی مثق کی جاتی ہے۔تمام اسٹاف کواپنے ماحولیاتی پروگرام کی تر ہیت دی جاتی ہےاورانہیں اس میں شریک ہونے اور حصہ لینے کے قابل بنایا جاتا ہے۔

غرض که، ماحول کی بہتری سے دابستہ ہماراعز م ہمارے دائر ہمل یعنی ہمارے صارفین ،اسٹاف اور کمیونٹی تک وسعت اختیار کرتا ہے۔

**متعلقہ پارٹی ٹرانز یکشنز** لسٹنگ ریگولیشنز کی ضروریات ک<sup>یق</sup>میل کی غرض سے کمپنی تمام متعلقہ پارٹی ٹرانز یکشنز آڈٹ کمیٹی اور بورڈ کے روبر وان کے جائزے اور منظوری کے لیے پیش کی گئیں۔ بیٹرانز یکشنز آڈٹ کمیٹی اور بورڈ آف ڈائر یکٹرز کی اس مقصد کے لیے کی جانے والی میٹنگز میں منظور کی گئیں ۔تمام متعلقہ پارٹی ٹرانز یکشنز کی تفصیلات مالیاتی گوشواروں کے نسلک نوٹس میں فراہم کردی گئی ہیں۔

### 

- c۔ سسمینی کی مینجمنٹ کی جانب سے تیار کیے گئے فنانشل <sup>سیس</sup>منس میں معاملات کی اصل حالت ، آپریشنز کے نتائج ، جامع اورکمل آمدنی ، کیش کی روانی اورا کیویٹ میں ہونے والی تبدیلیاں واضح طور پرعیاں کی گئی ہیں۔
  - d۔ سسمینی کےاکاؤنٹ کی با قاعدہ بکس مرتب کی گئی ہیں۔ دور سٹیبیٹ
  - e۔ فنانشل سیٹمنٹس کی تیاری کیلئے اکاؤنٹنگ کی معقول پالیسیز کااطلاق کیاجا تا ہےاورا کاؤنٹنگ تخییے انتہائی مناسب اور مختلط فیصلوں کی بنیاد پریٹنی ہیں۔
  - f۔ فنانشلرا نٹرنیشنل فنانشل رپورٹنگ اسٹینڈ رڈ ز کے مطابق تیار کیے جاتے ہیں، جو کہ پاکستان میں قابل اطلاق ہیں اوران سے کسی بھی نوعیت کے انحراف کو مناسب انداز میں ظاہراور داضح کیا گیا ہے۔
  - g۔ سسم مینی نے بہت جامع اورکمل انٹڑل کنٹر ول مسٹم برقر اررکھا ہوا ہے،جس سے فنانشل اسٹیٹنٹ میں کسی بھی غیر ارادی یا ارد تأغلط بیانی یا نقصان کےخلاف معقول یفتین دہانی حاصل ہوجاتی ہے۔انٹڑل کنٹر ول مسٹم کامسلسل جائز ہ لیا جا تارہتا ہے۔اسے بورڈ کی آڈٹ کمیٹی باضابطہ دیکھتی ہےاور ضرورت کے مطابق اپ ڈیٹ کیا جا تا ہے۔
    - h۔ سسمینی کی قابلیت اور صلاحیت سے متعلق کسی بھی معاملے میں کسی شک وشبہ کی گنجائش نہیں ہے۔

اثرات کوکم کرنے کی حکمت عملی کمپنی میں ملاز مین کی تربیت اورتر قی دینے کا کلچرموجود ہے، ملاز مین کومختلف شعبوں میں ترقی دینے اور شعبے تبدیل کرنے کاعمل تسلسل کے ساتھ جاری رہتا ہے۔ کام کرنے کے با قاعدہ طریقہ کاراور ہدایات موجود ہیں،جس ہے کسی بھی نے ملازم کوکوئی طریقہ ک اختیار کرنے سے پہلے رہنمائی حاصل ہوتی ہے۔ آ پریٹنگ کے معیاری طریقہ کار، ملاز مین کی تربیت اور آ پریشنز سے متعلق نظم ونسق کونافذ بڑے جادثات کے خطرات کے ملازمین، ریکارڈ زاور برایر ٹی براثرات۔ کیاجاتاہے۔ بجلی جانے کی صورت میں کمپنی کے پاس استعال کے لیے اسٹینڈ بائے جنریٹرز سمپنی بجلی کی عدم دستیابی کی وجہ سے زیادہ سے زیادہ گنجائش کوآ پر بیٹ کرنے کے قابل نہ موجود ہیں۔

کسی بھی قانون شکنی ہے محفوظ رہنے کے لیےریگو لیٹری فریم ورک میں کی گئی تازہ ترین اپ ڈیٹس پر نگاہ رکھی جاتی ہے۔ملاز مین کوقوا نین اور تو اعد وضوابط میں کی جانے والی حالیہ تبدیلیوں سے ہرلحہ آگاہ رکھنے کے لیےٹریننگز کرائی جاتی ہیں۔

> بعدكواقعات سمینی کے مالیاتی سال کے اختتام سے اس رپورٹ کے درمیان کوئی اہم تبدیلی نہیں ہوئی جس کا اثر اس سال کے مالیاتی نتائج پر اثر انداز ہو۔

بيروني آ ڈیٹرز میسرز بی ڈی اوابرا ہیم اینڈ کوچارٹرڈا کا ونٹنٹس ، کمپنی کے آڈیٹرز کی حیثیت <sub>س</sub>ے ریٹائر ہوئے ہیں اوراہلیت کے باعث انہوں نے اپنی دوبارہ تقرری کی پیشکش کی ہے۔ بورڈ آف ڈائر کیٹرز، آڈٹ کمیٹی کی تجویز پرمیسرز بی ڈی ادابرا ہیم اینڈ کو جارٹر ڈا کا وُنٹنٹس کی ۳۰ جون ۲۰۰۰ کوختم ہونے دالے سال کے لیے باہمی رضامندی سے طے گائی فیس پرتقرری کی سفارش کرتا ہے۔

اندروني آ ڈیٹرز انٹرنلآ ڈٹ کی خدمات میسرزیوسف عادل جا رٹرڈا کاؤنٹنٹس سے لی جاتی ہیں اورا نٹرنل آ ڈٹ کے سر براہ اور بورڈ کی آ ڈٹ کمیٹی کورپورٹ پیش کی جاتی ہے۔ یوں انٹرنل کنٹرولز کے نظام اورا نٹرنل آ ڈٹ کے طریقہ کار کا جائزہ لیاجا تاہے۔

اثرات کوکم کرنے کی حکمت عملی

## ۴ \_ آ پریشنل خطرات خطرات اہم پوزیشنز پر ملاز مین کے ٹرن اوور میں اضافہ ہوجا تا ہے۔

رہے۔

ر یگولیٹری باڈیز کے ذریعے قانونی فریم ورک میں ترامیم

۵ کمپلائنس کے خطرات

خطرات

ايحكمت عملي سيمتعلق خطرات

خطرات صارفین کی ترجیح میں تبدیلی کی صورت میں کمپنی بے پی کیئر مصنوعات میں اینامار کیٹ شيئر کھوسکتی ہے۔

آئي ڻي سيکورڻي رسک

۲\_مالىخطرات خطرات غیرملکی کرنسی کی شرح م**ی**ں اتارچڑ ھاؤ۔

صارفین کمپنی کوادائیگی کے لیے نا دہندہ ہوجا کیں۔

سامنا

۳\_ کمرشل خطرات

اثرات کوکم کرنے کی حکمت عملی محصولات، ڈیوٹیز، ریگولیٹری ڈیوٹیز اور دیگر اخراجات کمپنی کے کنٹرول سے باہر ہوتے ہیں۔البتہ مینی مکنہ حد تک اس خطر ے کو کم سے کم کرنے کے لیے آپریشنل امور سے متعلق صلاحيتوں میں بہتری اور اخراجات پر موثر انداز میں قابو بانے کے لیے اقد امات پر عزم ہے۔ کمپنی قیمتوں میں اضافے کوآخری آپشن تصور کرتی ہے۔

خطرات یر دڈکشن اور ڈسٹری بیوٹن کے اخراجات میں اضافے کے نیتیج میں کمپنی کے منافع میں کمی۔

خام مال کالاگتی جزو کمپنی کی مجموعی پیداوری لاگت کا ہم حصہ ہے۔ بین الاقوامی اقتصادی سلمپنی کی قیت خرید کا مواز نہ اور قابوکرنے کے لیے مختلف سپلائرز کی جانب ہے دی گئ خام مال کی قیمتوں کا تجزید مستقل بنیا دوں پر کرتی ہے۔مزید برآں یہ بین الاقوامی خام حالات کی دجہ سے سیلائرز ،فراہم کردہ مصنوعات کی قیمتوں میں اضافہ۔ مال سلائرز کے ساتھ حکمت عملی یونی یا ہمی تعلق ہے جس سے کمپنی کوقیمتوں میں مذاکرات اورمیٹریل کی فوری ڈیلیوری کے فائد مےل جاتے ہیں۔

اثرات کوکم کرنے کی حکمت عملی سمپنی صارفین کی ضرورت اور پسند کے مطابق مصنوعات فراہم کرنے کے مقصد کے تحت نٹی ٹیکنالوجی کواستعال کرنے کے لیے سر مار پر کاری کررہی ہے۔ کمپنی اقتصادی مصنوعات متعارف کرارہی ہےتا کہلوگوں کے لیے یہ ستی ہوں۔ خفیہ/ مالکانہ معلومات کوغیر متعلقہ اورغیر مجاز رسائی سے محفوظ رکھنے کے لیے آئی ٹی کنٹرولز اور فائر والزک ذریعے موثر بنایا جاتا ہے۔خلاف ورزیوں ،غلطیوں اور بے قاعد گیوں یے خطرات کی تکرانی اوران کی کم سے کم کرنے کے لیے ستقل بنیا دوں پر سٹم اپ ڈیٹس، آئی ٹی آ ڈٹس اورٹریڈنگرز کرائی جاتی ہیں۔

اثرات کوکم کرنے کی حکمت عملی کمپنی غیر ملکی کرنسی کی شرح میں اتار چڑ ھاؤ کے خطرات کم کرنے کے لیےاپنی برآ مدات میں اضافہ کرنے کی کوشش کررہی ہے۔ ہماری زیادہ ترسیلز کیش یاایڈ دانس کی صورت میں ہوتی ہیں ۔ کریڈٹ سیلز کے لیے کا ہلوں کے لیے کریڈ کے مٹس مقرر کی گئی ہیں۔ واجبات کی ادائیگی کے لیے مناسب کیش کی عدم دستیابی کی وجہ سے لیکویڈٹی کے مسائل کا سمینی کا ایک فعال کیش مینجمنٹ سسٹم ہے۔اگر کوئی لیکویڈٹی فرق ہوتوا سے پورا کرنے کے لیے بینک کی طرف تمییڈ کریڈٹ لائنز دستیاب ہوتی ہیں۔

حاضرى	کمیٹی میں پوزیشن	ڈائیر یکٹر ک <b>ا</b> نام
1 / 1	چيئر مين	جناب عبدلغفارعمر كبإ ڈيا
1 / 1	ركن	جناب محمر ہارون قاسم
1 / 1	ركن	جناب ولى محمرا يحبيب

رسك مينجمنت سمينى

کمپنی کے بورڈ آف ڈائر یکٹرز نے لیڈیپنیز (کوڈ آف کارپوریٹ گورنس) ریگولیشنز ۲۰۱۹ کے اصولوں سے مطابق تین ممبران پرشتمل ایک رسک پنج نٹ کمیٹی تشکیل دی ہے۔ اس کمیٹی میں ایک ایگزیکٹوڈ ائر یکٹر،ایک نان ایگزیکٹوڈ ائر یکٹر اورایک آزاد ڈائر یکٹر شامل ہیں ۔ رسک پنج نٹ کمیٹی کیٹر مزآف ریفرنس درج ذیل ہیں: • تمام میٹریلز کنٹرولز کی گلرانی اور جائزہ (فنانشل، آپریشنل، کمپلا تکنس) • دائر یکٹرر بورٹ میں کمپنی سے رسک فریم ورک اورانٹ کنٹر ول سٹم کو مناسب حد تک طالب میں بیڈی میڈی کی ٹر مزآف ریفرنس درج ذیل ہیں: • دائر یکٹرر بورٹ میں کمپنی سے رسک فریم ورک اورانٹ کنٹر ول سٹم کو منا سے معلومات کی سالمیت یقینی بنائی جاتی ہے اور

> **رسک مینجمنٹ سمیٹی کی میٹنگز** رواں سال کے دوران رِسک مینجنٹ سمیٹی کی ایک(1) میٹنگ منعقد ہوئی ،<sup>ج</sup>س میں سمیٹی کے ٹرمزآف ریفرنس کے تحت آنے والے معاملات پر بحث کے بعد ان کی منظوری دی گئی۔ ہرڈ ائر کیٹر کی حاضری ذیل کے مطابق رہی:

ڈا <i>ئیر</i> یکٹرکانام	<sup>س</sup> میٹی میں پوزیشن	حاضری
جناب محمد ہارون قاسم	چيئر مين	1 / 1
جناب محدر فيق عمرا فينوالا	ركن	1 / 1
جناب ولي محمرا يحبيب	ركن	1 / 1

**رِسک مینجمندٹ** کمپنی کی ایکٹوٹیز سے مختلف نوعیت کے خطرات واضح ہوکر سامنے آئے ہیں۔ جموعی طور پر کمپنی کے رسک مینجدنٹ پر وگرام کی بنیا دی توجہ اس نکتے پر مرکوز ہے کہ کمپنی کی کارکردگی پر اثر انداز ہونے والے مکن<sup>ی</sup> منفی عوامل کو کم سے کم کیا جائے ۔ کمپنی کی تنام مینجمنٹ ، کمپنی کی سینئر مینجمنٹ پر وگرام کی بنیا دی توجہ اس نکتے پر مرکوز ہے کہ کمپنی کی کمپنی اور بورڈ آف ڈائر یکٹرز کے ساتھ شیئر کیے جاتے ہیں۔ بیکپنی کی املاک کی شناخت ، جائزے اور حکمت عملی ، فنانٹ میٹر میٹر میٹر میٹر میڈ میٹر میڈ میٹر میٹر میں میڈ میٹر کی جائی ہے اور اس کے نتائج رسک میٹر کمپٹی اور بورڈ آف ڈائر یکٹرز کے ساتھ شیئر کیے جاتے ہیں۔ سے کم کی املاک کی شناخت ، جائزے اور حکمت عملی ، فنانشل ، کمرشل ، آپریشنل اور کمپلائنس رسک کو کم سے کم کرنے کے لیے جوافد امات کرتی ہے وہ ذیل میں بیان کیے گئے ہیں :

- بورڈ آف ڈائر یکٹرز کوا یکٹرل آڈیٹرز کی تقرری،ان کے اخراج،آ ڈٹ فیس،ا یکٹرل آڈیٹرز کی جانب سےان کے مالیاتی گوشواروں کے ساتھ ساتھ کمپنی کوفرا ہم کی گٹی اورخدمت کا جائزہ لینے کی سفارش کرنا۔ بورڈ آف ڈائر یکٹرز آ ڈٹ کمیٹی کی تنجاویز پرمناسب طریقے سے فور کرے گااور جہاں ضروری ہوااس پڑھل بھی کیا جائے گابصورت دیگر بیو جو ہات کوریکارڈ کرےگا۔
  - کسی اورمسلے یا معاملے پرغور دخوص ، جو بورڈ آف ڈائر یکٹرز کی جانب سے متعین کیا جاسکتا ہے۔

آ ڈٹ کمیٹی کی میٹنگز

رواں سال کے دوران آ ڈٹ کمیٹی کی جار (4) میٹنگز ہوئیں۔ ہررکن کی حاضری ذیل کے مطابق ہے:

حاضرى	<sup>س</sup> میٹی میں پوزیشن	د ائیریکٹر کانام
4 / 4	چيئر مين	جناب محدر فيق عمرا فينوالا
4 / 4	ركن	جناب ولي محمرا ب حبيب
4 / 4	ركن	جناب عبدلغفا رعمر كبإ ڈيا

ہیومن ریسورس اور مشاہرہ کمیٹی

بورڈ نے ایک ہیومن ریسورس اورمشاہرہ کمیٹی تظلیل دی ہے۔ نتین ارکان پر شتمل اس کمیٹی میں ایک چیف ایگزیکٹو، ایک نان ایگزیکٹوڈ ائر یکٹر اورایک آزاد ڈائریکٹر ہیں، جو کہ کمیٹی کے چیئر مین بھی ہیں۔ ہیومن ریسورس اینڈ مشاہرہ کمیٹی سال میں کم از کم ایک بارملتی ہے۔ ہیومن ریسورس اینڈ مشاہرہ کمیٹی کی ٹرمز آف ریفرنس درج ذیل ہیں: • دائریکٹرز (ایگزیکٹواور نان ایگزیکٹودونوں ڈائریکٹرز)اور سینئر مینجہنٹ کے ممہر زجن میں چیف فنانشل آفیسر، کمپنی سیریٹری اور انٹرنس آڈ کے سربراہ شامل ہیں، کے

- ڈائریکٹرز (ایلزیلٹواورنان) میزیلٹوددیوں ڈائریکٹرز)اور ٹیلٹر بجنٹ کے ممبرز بن میں چیف فناسل افیسر، پی سیریٹری اورانٹرل ا ڈلےسربراہ شامل ہیں،۔ مشاہروں کالعین کرنے کی غرض سے جائزےاور منظوری کے لیےایک پالیسی فریم ورک بورڈ کے سامنے پیش کرنا۔
  - . بورڈ کی بحثیت مجموعی اوراس کی کمیٹیوں کی کارکردگی کا سالا نہ جائزہ۔
    - ، میومن ریسورس مینجمنٹ کی پالیسیز کی بورڈ کو تجویز دینا۔
- ، بورڈ کو چیف چیف فنانشلآ فیسر، کمپنی سیکریٹری اورا نٹرنلآ ڈٹ کے سربراہ کے انتخاب، جائزہ دفعین، ڈیو لیمنٹ، معاوض (بشمول ریٹائرمنٹ کے فوائد ) کی تجاویز دینا۔
- ، جہاں ریسورس اورمشاہرے کےمشیروں کی تقرریعمل میں آتی ہے، کمیٹی بھی ان کے کوا نف اوراسناد ہے آگاہ ہوجائے گی اوران کی جانب ایک اقرار بھی کیا جائے گا آیا کہ ان کا کمپنی کے ساتھ کوئی اور تعلق تونہیں۔

## ہیومن ریسورس اور مشاہر ہمیٹی کی میٹنگز

رواں سال کے دوران ہیون ریسورس اور مشاہر ہمیٹی کی ایک(1) میٹنگ منعقد ہوئی ،جس میں کمیٹی کے ٹرمزآف ریفرنس کے تحت آنے والے معاملات پر بحث کے بعد ان کی منظوری دی گئی۔ ہررکن کی حاضری ذیل کے مطابق رہی:

### شيئر ہولڈنگ کاطریقہ کار

سمپنی کے صص یافتگان کا پیٹرن اوراضافی معلومات برطابق ۲۰ جون ۲۰۲۲ کوظاہر کرنے والا ایک بیان رپورٹ میں شامل کیا گیا ہے۔ بورڈ نے ان ایگزیکٹوز کی طرف سے کمپنی کے شیئرز کے لین دین کے سلسلے میں حد کانعین کیا ہے جس میں چیف ایگزیکٹوآ فیسر، چیف فنانشل آ فیسر، انٹرنل آ ڈٹ کے ہیڈ، کمپنی سیکریٹر کی اور ملاز مین جو بیں لاکھ یا اس سے زیادہ سالا نہ بنیا دی نتخواہ حاصل کررہے ہیں، شامل ہیں۔

## آڈٹ کمیٹی

آ ڈٹ سمیٹی 3 نان ایگز میٹوڈائر کیٹرز پرشتمل ہے جن میں سے دوخود مختارڈائر کیٹر ہیں۔ایک خود مختارڈائر کیٹرآ ڈٹ سمیٹی کے چیئر مین ہیں۔آ ڈٹ سمیٹی سال میں کم از کم 4 بار اجلاس کرتی ہے۔کمپنی سیریٹری آ ڈٹ سمیٹی کے سیریٹری کے فرائض سرانجا مدیتا ہے۔آ ڈٹ سمیٹی کی ٹرمزآ ف ریفرنس کی تفصیل درج ذیل ہے:

- بورڈ آف ڈائر یکٹرز کی منظوری ہے قبل <sup>ت</sup>مپنی کے سالا نہاورعبوری مالیاتی گوشواروں کا جائزہ۔ سبب
  - بیرونی اشاعت ہے قبل نتائج کے ابتدائی اعلانات کا جائزہ۔
- بیرونی آ ڈٹ میں سہولت فراہم کرنااورآ ڈیٹرز کے ساتھ عبوری اورحتمی آ ڈٹ میں سامنے آنے والےاہم مشاہدات اورکوئی ایسامعاملہ جسے آ ڈیٹر زنمایاں کرنا چاہیں، پر گفتگو کرنا( مینجینٹ کی غیر حاضری میں، جہاں ضروری ہو )۔
  - · بیرونی آ ڈیٹرز کی جانب سے جاری کیے گئےا نظامیہ خط اوراس پرا نظامیہ کے دعمل کا جا ئزہ۔
  - ، انٹرنل آ ڈٹ مالان ،ریورٹنگ فریم ورک اورطریقہ کا راور حد کا جائز ہ اور پیقینی بنانا کہ انٹرنل آ ڈٹ فنکشن مناسب وسائل کا حامل ہےاور کمپنی میں انتہائی موثر انداز سے موجود ہے۔
- ، اندرونی تحقیقات میں سامنے آنے والی جعل سازی، بدعنوانی اوراختیارات کے غلط استعال جیسی سرگرمیوں کے حوالے سے نمایاں معاملات اوراس پر مینجمنٹ کے رد عمل یرغور وخوص۔
- . انٹرنل کنٹر ول مسٹمز بشمول مالی اور آپریشنل کنٹر ولز کوبقینی بنانا،ساتھ ہی بروفت اور مناسب انداز سے خرید وفر وخت، رسیدیں اورادائیگیاں، ا ثابثہ جات اور ذمہ داریاں اور رپورٹنگ کا طریقہ کا رانتہائی مناسب اور موثر ہے۔
  - بورڈ آف ڈائر کیلٹرز کی نصدیق اورا ندرونی آ ڈٹ ریورٹس سے قبل ،انٹرنل کنٹرول مستمز پر کمپنی کے بیان کا جائزہ۔
- چیف ایگزیکٹوآ فیسر کی مشاورت سے خاص پر دجیکٹس کے قیام، روپے کے حوالے سے مطالعہ یا بورڈ کی جانب سے نشاند ہی کیے گئے کسی بھی معاملے کی تحقیقات کرنا اور بہ
  - ا یکسٹرنل آ ڈیٹرزیاکسی اورا یکسٹرنل با ڈی ہے متعلق ریمیٹنس کے کسی بھی معاملے پرغوروخوص۔
    - و متعلقة قانونی ضروریات کی مطابقت کانعین -
  - ، سسل لیڈ کمپنیز ( کوڈ آف کار پوریٹ گورننس)ر یگولیشنز ۱۹۰۶ کے اصول دضوارط اور اس حوالے سے نمایاں خلاف درزیوں کی نشاند ہی کے ساتھ مطابقت کا جائز ہ۔
- عملےادرا نظامیہ کے لیےا نظامات کا جائزہ لینا تا کہآ ڈٹ کمیٹی کواعتاد کے ساتھ رپورٹ جس کے تحت اگر کوئی مالیاتی پاکسی ادرمعاملے سے متعلق اصل یا متوقع غلطیوں اوراس کے از الےاور کی کے لیےاقدامات کرنا۔

### ڈائ*یر* یکٹرز کاانتخاب

سال کے دوران، ڈائیر بیٹرز کے انتخاب کے لیے ۲۰ جولا کی ۲۲۰۰ کو کمپنی کا ایک غیر معمولی اجلاسِ عام منعقد ہوا۔ اجلاس میں کمپنی کے شیئر ہولڈرز نے سات ڈائیر بیٹرز کو فتخب کیا تھا، جو کہ ۲۰ جولائی ۲۲۰۰ شروع ہونے والی مدت کیلئے درج ذیل کمپوزیشن کے ساتھ کا م کررہے ہیں:

### د ائیریگٹر

نانا گیزیکٹوڈائیریکٹر / چیئر مین	جناب ابراتهيم قاسم
ا گَزیکٹوڈائیریکٹر / چیف اگمزیکٹو آفیسر	جناب محمد بإرون قاسم
نانا گیزیکٹوڈائیریکٹر	جناب ولى محمد اے حبيب
نانا گیزیکٹوڈائیریکٹر / آزادڈائیریکٹر	جناب محمدر فيق عمرا فينوالا
نانا گیزیکٹوڈائیریکٹر / آزادڈائیریکٹر	جناب عبدلغفارعمر كبإذيا
نانا گیزیکٹوڈائیریکٹر	محتر مه سعد بینوید
ا يكزيكثود ائيريكثر	جناب محد سلمان قاسم

كيظّرى

**بور ڈمیٹنگز** اس سال کے دوران بورڈ آف ڈائر کیٹرز کی چھ(6)میٹنگز کی <sup>ت</sup>ئیں۔ ہر ڈائر کیٹر کی حاضری تفصیل ذیل کے مطابق ہے:

ڈائیریکٹر <b>کا</b> نام	عبده	حاضري
جناب ابراتهيم قاشم	نانا گیزیکٹوڈائیریکٹر / چیئرمین	6 / 6
جناب محمه بإرون قاسم	ا يكزيكٹوڈائيريکٹر / چيفا گيزيکٹوآفيسر	6 / 6
جناب ولي محمدا بحسبيب	نان الگیزیکٹوڈ ائیریکٹر	6 / 6
جناب محمدر فيق عمرا فينوالا	نانا گیزیکٹوڈائیریکٹر / آزادڈائیریکٹر	6 / 6
جناب عبدلغفار عمر كبإ دخيا	نانا گیزیکٹوڈائیر یکٹر / آزادڈائیر یکٹر	5/6
محتر مه سعد بینو بد	نانا گیزیکٹوڈائیریکٹر	6 / 6
جناب عمران چشتی (۲۰ جولائی ۲ <b>۲۰ ت</b> ک)	نانا گیزیکٹوڈائیر یکٹر / آزادڈائیر یکٹر	قابلِ اطلاق نہیں
جناب محرسلمان قاسم	ا يكرّ يكثودًا ئير يكثر	6 / 6

بورڈ نے ان تمام ڈائر یکٹر زکوغیر حاضری پر دخصت دی جو بورڈ میٹنگز میں شریک ہونے سے قاصر رہے۔ پورے سال کے دوران کوئی بھی اتفاقی یا عارضی جگہ خالی نہیں ہوئی۔

**ڈائیر یکٹرز کے لیےمشاہر کے پالیسی** بورڈممبران کےمشاہر کے کمنظوری بورڈ خود کرتا ہے۔تاہم کوڈ آف کار پوریٹ گورنینس کے مطابق اس بات کویقینی بنایا جاتا ہے کہ کوئی بھی ڈائیر یکٹراپنے مشاہر ے کے فیصلے میں حصہ نالے کمپنی نان ایگزیکٹیو ڈائیر یکٹرز بشمول آزادڈائیر یکٹرز کومشاہرہ ادانہیں کرتی سوائے اجلاسوں میں شرکت کی فیس سے۲۴-۲۳ میں ڈائیر یکٹرزاورتی ای او کے مشاہر سے متعلق معلومات کے لیئے ، براہِ مہر بانی مالیاتی گوشواروں کے نوٹس کودیکھیں۔

## س**اجی سرگرمیاں** شیلڈ کی انتظامیہا یک مقصد کے ساتھ کا روبار کرنے پر پختہ یقین رکھتی ہے۔شیلڈ ہمیشہ لوگوں کی زندگی میں بہتری کے مواقع کی تلاش میں رہتی ہے۔ کمپنی خصوصی بچوں کوتعلیم دینے سے مقصد سے فیلی ایجو کیشن سروسز فاؤنڈیشن کی سلسل مدد کررہ ہی ہے۔ اور ل صحت سے متعلق آگا ہی کوفر وغ دینے کی ایک ٹھوں کوشش میں ، شیلڈ نے فخر کے ساتھ ورلڈاورل ہیلتھ ڈے 2024 کے سپانسر کے طور پر کام کیا۔ پاکستان تجرمیں کمیونٹیز کی فلاح و بہبود کے لیے ہماری وابستگی کواجا گر کرتے ہوئے ہم نے دانتوں کے شیالاں اورکلینک میں مفت چیک اپ کیا۔

## پائىدارى سەمتعلق خطرات

قومى خزانے میں حصبہ

پائیداری سے متعلق خطرات میں ماحولیاتی، سماجی اور گورننس(ESG) شامل ہیں۔ کمپنی نئی موکڑ شیکنالوجی کوچلانے اور شامل کرنے، متابادل ری نیوا یبلز کی تنصیب اور گڈ گورننس کے طریقوں کواپنانے میں کوشاں ہے۔ موکڑ نگرانی کے ذریعے، ہم ESG ہدف کے لیے پرعز م ہیں جو کمپنی کے مقصد کو بڑھانے اور مثبت سماجی اثرات کے مطابق ہیں۔

**تنوع،مساوات اورشمولیت** ہمیں مساوی مواقع کاامپلا ئر ہونے پرفخر ہے،افرادکو بااختیار بنانے اورتنوع کواپنانے کی کوشش کرتے ہیں۔شیلڈ میں ایسا کچررائج ہے جہاں عمر جنس نہسل، مذہب بتعلیم سے فرق کو قبول کیا جاتا ہے۔

آپ کی کمپنی نے مختلف حکومتی سیسز بشمول سٹم ڈیوٹی، ریگیو لیٹری ڈیوٹی، سیزئیکس اورانکم ٹیکس کی مدمیں سال۲۴-۲۰۲۳ کے دوران قومی خزانے میں 1031 ملین روپے کی مجموعی رقم جع کرائی ہے۔

**کارپوریٹ گورنٹس** سمپنی لسٹنگ ریگولیشن آف پاکستان اسٹاک ایکیچنچ لمیٹڈمیں درج کوڈ آف کارپوریٹ گورنٹس کے قوانین کی کمل کٹمیل کرتی ہے۔اس سے متعلق رپورٹ کے ساتھ ایک اسٹیٹنٹ منسلک ہے۔

### بورد کی تشکیل

بورڈ درج ذیل کے ساتھ 6 حضرات اور 1 خاتون پر شتم ل ہے۔ خود مختار ڈائیر کیٹرز 2 دیگر نان ایگزیکٹیو ڈائیر کیٹرز 2 ایگزیکٹیو ڈائیر کیٹرز 2 **ڈائیر کیٹرز ک**ا**ل تعداد 7** 

اور کمپنی کے ملاز مین کے معاوضے کے اخراجات ہیں۔

- 3۔ مالیاتی لاگت میں %17.48اضافہ ہواجس کی دجہ سال کے دوران بہت زیادہ پالیسی شرح ہے۔اس کےعلاوہ، پچھلےسال کمپنی نے قرض لینے کی لاگت کو کیپٹلا ئز کیا تھاجس کے نتیج میں موجودہ سال کے لیے مالیاتی لاگت میں اضافہ ہوا۔
- 4۔ نمرکورہ وجوہات کی بناء پر بمپنی کو بعداز ٹیکس 362.68 ملین کا نقصان ہوا۔ کمپنی نے فی حصص 92.99روپے کا نقصان ریکارڈ کیا جس سے مقابلے میں پیچھلے سال فی حصص آمد نی 37.17 روپے ریکارڈ کی گئی تھی۔
  - 5۔ سال کے دوران ہونے والے نقصان کومدِ نظرر کھتے ہوئے ۳۰ جون ۲۰۲۳ کوختم ہونے والے سال کے لیے کوئی ڈیویڈ نتر تجویز نہیں کیا گیا ہے۔

**جمار کاروبار کی وسعت اور جھلکیاں** شیلڈ کار پوریش لمیٹڈ اپنی وسیع بے بی کیئر اور اورل کیئر مصنوعات کے ساتھ پچھلے ۹۳ سالوں سے مارکیٹ میں ہے۔ شیلڈ بے بی کیئر کمیٹی کری میں اپنی قائدا نہ حیثیت برقر ارر کھے ہوئے ہے۔ ہمارے پاس بی پی اے فری کی کممل ریٹج بشمول فیڈ رز ، نیلز ، سوتھرز ، ٹیتھر ز،ٹرینگ کپ اور کلینگ برش ہے۔ اپنے مختلف کسٹرز کو اور بہتر مصنوعات دینے کی جنجو کی وجہ ہے ہم نے فیڈ نگ ریٹج کی پیکنگ کو بہتر بنایا۔ بیا قدام ہماری پر یمیم، درمیانی در جے اور اکنومی مصنوعات کے ساتھ پر بی بی اے فری کی کممل ریٹج بیٹمول فیڈ رز ، نیلز ، سوتھرز ، ٹیتھر ز،ٹرینگ کپ اور کلینگ برش ہے۔ اپنے مختلف کسٹرز کو اور بہتر مصنوعات دینے کی جنجو کی وجہ ہے ہم نے فیڈ نگ ریٹج کی پیکنگ کو بہتر بنایا۔ بیا قدام ہماری پر یمیم، درمیانی در جے اور اکنومی مصنوعات کے درمیان واضح فرق فراہم کرتا ہے اور اس بات کو بیتی بنا تا ہے کہ ہر طبقہ مونٹر طریقے سے اپنی منتیک کو بہتر بنایا۔ بیا قدام ہماری پر یمیم، درمیانی در جے اور اکنومی مصنوعات کے اس مالی سال ، ہم نے ڈائیرز کا ایک پر یمیم ورید نٹ متعاد راور آ رام کے اعلیٰ ترین معاد ات کو پر اس اس میں اور اک

وٹامن ای، ویٹنس انڈیکیٹر، ہوادار کاٹن بیک شیٹ، اورا نتہائی نرم اور جذب کی صلاحیتیں اور اچھی خوشبو، سب ایک میں گرے ہوئے ہیں۔ بیلا پنچ نہ صرف ہماری پروڈ کٹ پورٹ فولیوکو بڑھا تا ہے بلکہ اپنے چھوٹے بچوں کے لیے پریمیم حل تلاش کرنے والے کی بھی ضرورت پوری کرتا ہے۔

اورل ہیلتھ کے فروغ کے عزم کے تحت، ہم نے اورل ریٹھ میں شیلڈسیسیوٹو تھ پیسٹ متعارف کرایا ہے۔حساسیت کے مسائل والے افراد کے لیے خاص طور پر تیار کیا گیا ب نیااضافہ ہربل اور پیپرمنٹ ٹو تھ پیسٹ کے ہمارے موجودہ ذائقوں کی تکمیل کرتا ہے، جوخاندان کے ہرفرد کے لیے ایک جامع انتخاب فراہم کرتا ہے۔

جیسا کہ ہم اب تک کے اپنے سفر پرغورکرتے ہیں، ہم بینی کیئر اور اورل کیئر میں بہترین کارکردگی پیش کرنے کے اپنے عزم پر ثابت قدم ہیں، جوہم جدت، معیاراوراپنے صارفین اور صص یافتگان کے لیے گہری لگن سے کارفر ماہیں۔ہم اپنے صص یافتگان کے غیر متزلزل تعاون کے لیےان کا تہہدل سے شکر بیادا کرتے ہیں۔

### منسلك بوساطت مواصلات

شیلڈ کار پوریشن میں، ہمارامشن ہمدردی اور بجھ بوجھ کے ذریعے والدین نے تجربے کو بہتر کرنا ہے۔ممتا کی زباں مہم ماؤں کی اکثر نہ کہی جانے والی ضروریات پر توجہ مرکوز کر کے اور ہماری اختراعی مصنوعات کے ذریعے متفکر حل فراہم کر کے اس عزم کو ظاہر کرتی ہے۔ایک مضبوط میڈیا کیمپین سے ساتھ شروع کی گئی مہم نے بڑے ٹی وی چینلز اور ڈیجیٹل پایٹ فارمز میں مواقعوں کو موئز طریقے سے استعال کیا۔ ہمارے ڈیجیٹل اقدامات کے علاوہ، شیلڈ کار پوریشن کراچی، لا ہوراور اسلام آباد میں سول فیسٹیول، کراچی ایٹ ، مسالہ فیلی فیسٹیول ، میشن باز اراور دیجیٹل پایٹ کے ساتھ فعال طور پر نسلک رہی۔ہم نے ماؤں کے لیے محصوص محفوظ جنہ میں قائم کیں جس سے 10,000 سے زیادہ ماؤں کو ایپ موان مرکز اور میں آرام سے کھانا کو ساتھ فعال طور پر نسلک رہی۔ہم نے ماؤں کے لیے مخصوص محفوظ جنہ میں قائم کیں جس سے 10,000 سے زیادہ ماؤں کو ایک مول میں آرام سے کھانا

# ڈ ائر یکٹرزر بورٹ برائے شیئر ہولڈرز

شیلڈ کار پوریشن کمیٹڈ کے ڈائر کیٹرز ۳۰ جون ۲۰۱۲ بیا کوختم ہونے والے مالی سال کی سالا نہر پورٹ اور آ ڈٹ شدہ مالیاتی گوشوارے پیش کررہے ہیں۔ **سر مائے کا خلاصہ** 

اضافہ/(کمی)	2023	2024	
	(روپے)	(رو <u>ب</u> ے)	عملدارى نتائج
(11.26%)	4,357,631,431	3,867,121,389	خالص سيلز
(23.10%)	1,132,351,050	870,755,541	مجموعي منافع
(347 bps)	25.99%	22.52%	مجموعى فيصدى منافع
43.02%	625,266,969	894,260,915	فروخت اورتقشيم كارى كحاخراجات
2.73%	62,739,824	64,451,892	انتظامى اخراجات
48.17%	203,126,267	300,970,556	مالياتي لا كت
(262.02%)	227,055,598	(367,881,593)	قبل از ٹیکس( نقصان )/منافع
(350.19%)	144,964,155	(362,679,387)	بعداز نیکس( نقصان )/منافع
(350.19%)	37.17	(92.99)	فی شیئر ( نقصان )/ آمدنی

### مالى جائزه

### معاشى نقطه نظر

سیسال کاروباری اداروں اور ملک کے لیےسب سے مشکل سالوں میں سے ایک تھا،جس میں بڑھتی ہوئی افراطِ زر،قوتِ خرید میں کمی،انتہائی بلند پالیسی ریٹ،درآ مدات سے متعلق چیلنجز ،ایندھن کی قیمتوں میں اضافہ دغیرہ شامل ہیں۔معیشت اب بھی دباؤ میں ہےاورآئی ایم ایف کے ساتھ پرانحصار کررہی ہے۔

### مالیاتی کارکردگی کی جھلکیاں

- 1۔ کاروباری چیلنجوں کی وجہ سے کمپنی کی خالص سیلز گزشتہ سال کے مقابلے میں %11.26 کم ہوئی۔ کمی بنیادی طور پرموجودہ سال میں جم میں کی کی وجہ سے جس کا بڑااثر آخری سہ ماہی میں آیا ہے۔ بڑھتی ہوئی مہنگائی صارفین کی کھپت کے انداز اورقو تی خرید میں تبدیلی کاباعث بنی ہے جو کہ سیلز میں کی کاباعث بھی بنی۔ مجموعی منافع میں کی بنیادی طور پرزیادھ یڈیلٹی بلز ،افرادِقوت کی لاگت میں اضافے اور کم جم کی وجہ سے ہوئی جس کے نتیج میں مجموعی مارجن میں کی واقع ہوئی۔ مجموعی مارجن میں کی اس لئے بھی آئی کیونکہ کمپنی نے قیمتیں مسابقتی رکھنے کے لئے ایڈ جسٹ کریں۔
- 2۔ \_\_\_\_\_فروخت اورتقسیم کے اخراجات میں %43.02 اضافہ ہوا، جس کی بنیا دی وجہ اس مدت کے دوران کی گئی اے ٹی ایل مار کیٹنگ مہم، مال بر داری کی لاگت میں اضافہ

# چيئرمين کی جائز ہ رپورٹ

میرے لیے کمپنیزا یکٹے ۷۰ حکی شق ۱۹۲ کے تحت چیئر مین کی جائزہ رپورٹ پیش کرناباعث مسرت ہے۔

مجموع طور پر بورڈاپنی نظیمی ڈھانچ اوراسٹر کچر کی بناپرا پھھطریقے سے کام کررہا ہے۔ بورڈ اراکین مناسب صلاحیت ،علم اور تجرب کے حامل ہیں جو کہ کاروبار کومئو ژطریقے سے چلانے کیلئے انتہائی ضروری ہے۔ کوڈ آف کارپوریٹ گورنینس کے نقاضے بے تحت آپ کی کمپنی کے ڈائریکٹرز کا سالا نہ جائزہ لیاجا تاہے جس کا مقصداس بات کویقینی بنانا ہے کہ کمپنی کے لیے تعین کئے گئے اہداف ومقاصد سے وابستہ تو قعات کے حوالے سے بورڈ کی مجموعی کار کردگی اور اثرات کو مقررہ معیار کے مطابق پر کھا جائے۔

۳۰ جون سمین کوختم ہونے والے مالی سال کے لئے بورڈ، اس کے ارکان اور اس کی کمیٹیوں کی مجموعی کارکردگی اور کام پر اثر ات تسلی بخش رہے ہیں تا ہم ، مختلف اقتصادی عوامل جیسے کہ بہت زیادہ پالیسی ریٹ، مہنگائی وغیرہ نے کمپنی کونمایاں نقصان پہنچایا۔ مجموعی جائزہ جن بنیا دوں پر قابلِ اطمینان رہاان لازمی اجزاء میں سوچ، مقصد اور حکمتِ عملی کے حوالے سے منصوبہ بندی میں مصروفیت، پالیسیز کی تشکیل، آرگنائزیشن کی کاروباری سرگرمیوں کی تگرانی، مالی وسائل کے انتظام کی نگرانی، مئوثر مالیاتی تگرانی، تمام ملاز مین سے سرائری کا سلوک اور بورڈ کے امور اور اس کی کمیٹیوں کی مئوثر کارکردگی شامل ہیں ۔ بہتری ایک مسلسل جاری رہنے والائمل ہے جو منصوبوں کی مملی تھی کی صورت میں ہی سامنے آتا ہے۔

آپ کی کمپنی کے بورڈ آف ڈائر یکٹرز کوا بچنڈ ے اور ضروری تحریری مواد بشمول فولواپ میٹریل بورڈ اور اس کی کمیٹی اجلاس شروع ہونے سے مناسب وقت پہلے موصول ہوجا تا ہے۔ بورڈ اپنی ذمہ داریوں سے مناسب انداز سے عہدہ برآ ہونے کے لیے گاہے بگاہے اجلاس منعقد کرتا ہے۔ اہم فیصلوں میں نان ایگزیکٹو اور آزاد ڈائریکٹرز بھی برابر ی کی بنیاد پر شامل ہوتے ہیں۔ تما م ڈائریکٹرز، سیکورٹیز اینڈ ایکچینج کمیشن آف پاکستان (SECP) کے ڈائریکٹرٹرینگ پروگرام (DTP) کے تفاضے کوکھل کرچکے ہیں۔

میں اپنے ساتھی ڈائر یکٹر زکاشکرگز ارہوں جنہوں نے اپنی ذمہ داریاں محنت اور جانفشانی سے سرانجام دی ہیں اور ستقبل میں بھی ان کی معاونت کی توقع رکھتا ہوں۔

Elmi

بتاريخ: ۲۶ ستمبر۲۰

ابرا ہیم قاسم چیئر مین



### SHIELD CORPORATION LTD.

Office No:1007,10th Floor, Business Avenue, Block 6, P.E.C.H.S.,Shahrah-e-Faisal Karachi -75400, Pakistan. Tel: [92-21] 34385003-4 Fax: [92-21] 34556344 Web: www.shield.com.pk Email:mail@shield.com.pk

F ShieldBabies F ShieldMuskurahat